

# Farm, Floral, and Nursery Supplies: 2002

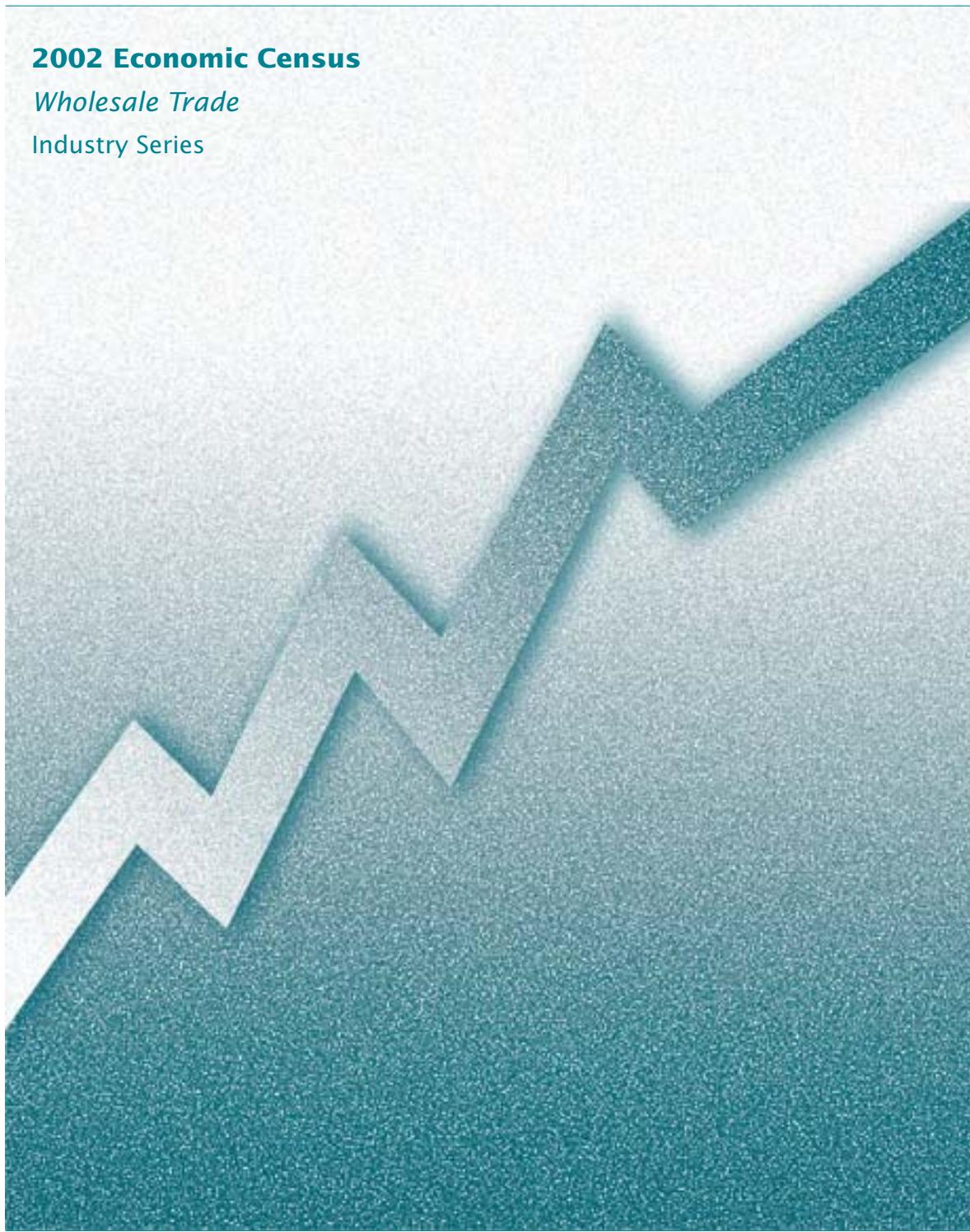
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## 2002 Economic Census

*Wholesale Trade*

Industry Series



U.S. CENSUS BUREAU

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



## CONTENTS

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Introduction to the Economic Census .....	v
Wholesale Trade .....	ix
Tables	
1. Summary Statistics for the United States: 2002 .....	1
2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997 .....	2
3. Product Lines by Kind of Business for the United States: 2002 .....	3
4. Concentration by Largest Firms for the United States: 2002 ...	18
Appendices	
A. Explanation of Terms .....	A-1
B. NAICS Codes, Titles, and Descriptions .....	B-1
C. Coverage and Methodology.....	C-1
D. Geographic Notes .....	--
E. Metropolitan and Micropolitan Statistical Areas .....	--
-- Not applicable for this report.	

**Table 1. Summary Statistics for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid	Percent of sales—
							From administrative records <sup>2</sup>	Estimated <sup>3</sup>
<b>WHOLESALE TRADE</b>								
4245	Farm product raw material merchant wholesalers .....	7 544	106 450 264	2 094 351	485 710	65 750	4.3	6.7
42451	Grain and field bean merchant wholesalers .....	5 390	87 592 604	1 694 584	394 909	50 398	3.0	6.8
424510	Grain and field bean merchant wholesalers .....	5 390	87 592 604	1 694 584	394 909	50 398	3.0	6.8
42452	Livestock merchant wholesalers.....	1 106	7 402 942	115 129	27 706	7 934	19.3	9.9
424520	Livestock merchant wholesalers.....	1 106	7 402 942	115 129	27 706	7 934	19.3	9.9
42459	Other farm product raw material merchant wholesalers.....	1 048	11 454 718	284 638	63 095	7 418	4.8	3.7
424590	Other farm product raw material merchant wholesalers.....	1 048	11 454 718	284 638	63 095	7 418	4.8	3.7
42491	Farm supplies merchant wholesalers .....	7 392	51 575 660	2 855 285	697 690	76 587	4.4	13.1
424910	Farm supplies merchant wholesalers .....	7 392	51 575 660	2 855 285	697 690	76 587	4.4	13.1
42493	Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 816	10 022 498	1 580 234	369 072	60 010	13.7	7.9
424930	Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 816	10 022 498	1 580 234	369 072	60 010	13.7	7.9
<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>								
4245	Farm product raw material merchant wholesalers .....	7 544	106 450 264	2 094 351	485 710	65 750	4.3	6.7
42451	Grain and field bean merchant wholesalers .....	5 390	87 592 604	1 694 584	394 909	50 398	3.0	6.8
424510	Grain and field bean merchant wholesalers .....	5 390	87 592 604	1 694 584	394 909	50 398	3.0	6.8
42452	Livestock merchant wholesalers.....	1 106	7 402 942	115 129	27 706	7 934	19.3	9.9
424520	Livestock merchant wholesalers.....	1 106	7 402 942	115 129	27 706	7 934	19.3	9.9
42459	Other farm product raw material merchant wholesalers.....	1 048	11 454 718	284 638	63 095	7 418	4.8	3.7
424590	Other farm product raw material merchant wholesalers.....	1 048	11 454 718	284 638	63 095	7 418	4.8	3.7
42491	Farm supplies merchant wholesalers .....	6 909	40 316 894	2 471 818	601 934	69 226	5.6	10.9
424910	Farm supplies merchant wholesalers .....	6 909	40 316 894	2 471 818	601 934	69 226	5.6	10.9
42493	Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 806	9 838 406	1 559 302	364 014	59 264	14.0	8.0
424930	Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 806	9 838 406	1 559 302	364 014	59 264	14.0	8.0
<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>								
42491	Farm supplies merchant wholesalers .....	483	11 258 766	383 467	95 756	7 361	—	21.1
424910	Farm supplies merchant wholesalers .....	483	11 258 766	383 467	95 756	7 361	—	21.1
42493	Flower, nursery stock, and florists' supplies merchant wholesalers .....	10	184 092	20 932	5 058	746	—	3.0
424930	Flower, nursery stock, and florists' supplies merchant wholesalers .....	10	184 092	20 932	5 058	746	—	3.0

<sup>1</sup>For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Includes sales information obtained from administrative records of other federal agencies.

<sup>3</sup>Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

1997 NAICS code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>WHOLESALE TRADE</b>					
4225	Farm product raw material wholesalers .....	8 446	128 941 625	2 285 410	81 018
	1997..	10 343	166 786 245	2 306 012	97 521
42251	Grain and field bean wholesalers .....	5 493	93 833 830	1 727 457	50 916
422510	1997..	6 569	120 312 556	1 642 921	56 368
	Grain and field bean wholesalers .....	5 493	93 833 830	1 727 457	50 916
	1997..	6 569	120 312 556	1 642 921	56 368
42252	Livestock wholesalers .....	1 726	21 236 516	244 567	21 720
	1997..	2 090	24 098 461	260 202	27 182
422520	Livestock wholesalers .....	1 726	21 236 516	244 567	21 720
	1997..	2 090	24 098 461	260 202	27 182
42259	Other farm product raw material wholesalers .....	1 227	13 871 279	313 386	8 382
422590	1997..	1 684	22 375 228	402 889	13 971
	Other farm product raw material wholesalers .....	1 227	13 871 279	313 386	8 382
	1997..	1 684	22 375 228	402 889	13 971
42291	Farm supplies wholesalers .....	7 516	52 648 313	2 874 090	77 056
422910	1997..	7 378	53 634 309	2 562 527	74 508
	Farm supplies wholesalers .....	7 516	52 648 313	2 874 090	77 056
	1997..	7 378	53 634 309	2 562 527	74 508
42293	Flower, nursery stock, and florists' supplies wholesalers .....	4 959	10 652 551	1 605 531	60 640
422930	1997..	3 900	8 002 830	1 026 750	44 939
	Flower, nursery stock, and florists' supplies wholesalers .....	4 959	10 652 551	1 605 531	60 640
	1997..	3 900	8 002 830	1 026 750	44 939
<b>MERCHANT WHOLESAVERS</b>					
4225	Farm product raw material wholesalers .....	7 544	106 450 264	2 094 351	65 750
	1997..	8 849	132 883 554	2 096 358	74 096
42251	Grain and field bean wholesalers .....	5 390	87 592 604	1 694 584	50 398
422510	1997..	6 434	105 267 322	1 620 355	55 890
	Grain and field bean wholesalers .....	5 390	87 592 604	1 694 584	50 398
	1997..	6 434	105 267 322	1 620 355	55 890
42252	Livestock wholesalers .....	1 106	7 402 942	115 129	7 934
422520	1997..	1 133	8 630 445	115 475	7 322
	Livestock wholesalers .....	1 106	7 402 942	115 129	7 934
	1997..	1 133	8 630 445	115 475	7 322
42259	Other farm product raw material wholesalers .....	1 048	11 454 718	284 638	7 418
422590	1997..	1 282	18 985 787	360 528	10 884
	Other farm product raw material wholesalers .....	1 048	11 454 718	284 638	7 418
	1997..	1 282	18 985 787	360 528	10 884
42291	Farm supplies wholesalers .....	6 909	40 316 894	2 471 818	69 226
422910	1997..	6 437	32 607 159	1 766 562	59 231
	Farm supplies wholesalers .....	6 909	40 316 894	2 471 818	69 226
	1997..	6 437	32 607 159	1 766 562	59 231
42293	Flower, nursery stock, and florists' supplies wholesalers .....	4 806	9 838 406	1 559 302	59 264
422930	1997..	3 654	7 244 856	986 762	43 624
	Flower, nursery stock, and florists' supplies wholesalers .....	4 806	9 838 406	1 559 302	59 264
	1997..	3 654	7 244 856	986 762	43 624

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 3. Product Lines by Kind of Business for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments <sup>2</sup>	
4245		<b>WHOLESALE TRADE</b>						
		Farm product raw material merchant wholesalers .....	7 544	X	106 450 264	X	100.0	69.0
	10300	Tires and tubes .....	18	1 335 787	296 075	22.2	.3	X
	10600	Rough, dressed, and finished dimensional lumber .....	25	268 033	15 768	5.9	Z	X
	11140	Iron and steel wire and wire products .....	68	789 628	10 945	1.4	Z	X
	11700	Hardware .....	11	133 141	5 256	3.9	Z	X
	12200	Farm machinery, equipment, and parts .....	45	566 315	13 055	2.3	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	73	903 437	29 162	3.2	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	27 019	10 572	39.1	Z	X
	14100	Packaged frozen food .....	18	377 507	6 282	1.7	Z	X
	14400	Confectionerries .....	20	202 922	47 373	23.3	Z	57.7
	14411	Candy .....	7	126 798	11 972	9.4	Z	X
	14413	Nuts .....	11	120 042	10 883	9.1	Z	X
	14414	Chips and popcorn .....	7	107 467	1 266	1.2	Z	X
	14415	Other confectionerries .....	6	54 037	8 830	16.3	Z	X
	14700	Fresh fruits and vegetables .....	15	39 109	14 015	35.8	Z	X
	14800	Coffee, tea, and spices .....	24	555 235	53 408	9.6	.1	34.4
	14811	Coffee .....	9	297 797	30 534	10.3	Z	X
	14812	Tea .....	9	154 105	1 026	.7	Z	X
	14813	Spices .....	15	202 931	20 998	10.3	Z	X
	14820	Bread and baked goods .....	7	121 754	1 752	1.4	Z	69.0
	14822	Cookies, cakes, and other baked goods .....	7	121 754	1 752	1.4	Z	X
	14830	Canned food .....	15	426 576	21 899	5.1	Z	26.6
	14831	Canned and bottled fruits, vegetables, and juices .....	15	426 576	19 416	4.6	Z	X
	14834	Canned fish and seafood .....	6	65 680	112	.2	Z	X
	14836	Other canned food, including canned poultry products .....	8	184 430	1 769	1.0	Z	X
	14850	Soft drinks and bottled water .....	8	123 506	1 752	1.4	Z	67.9
	14851	Packaged soft drinks .....	8	123 506	1 503	1.2	Z	X
	14860	Grocery specialties .....	69	1 133 473	161 653	14.3	.2	26.0
	14861	Pasta .....	13	146 349	12 696	8.7	Z	X
	14863	Cooking oils and margarine .....	15	387 553	14 016	3.6	Z	X
	14864	Flour .....	17	249 852	22 762	9.1	Z	X
	14865	Pickles, preserves, jellies, jams, and sauces .....	11	142 518	7 281	5.1	Z	X
	14866	Refined sugar .....	11	219 196	13 407	6.1	Z	X
	14867	Pet food .....	6	79 622	10 321	13.0	Z	X
	14868	Other grocery specialties .....	33	588 998	80 339	13.6	.1	X
	14900	Grain, beans, and seeds .....	5 458	87 835 490	80 073 960	91.2	75.2	66.7
	14911	Corn, excluding corn grown for silage .....	4 267	77 377 522	30 813 051	39.8	28.9	X
	14912	Oats and barley .....	1 692	28 464 162	1 837 165	6.5	1.7	X
	14913	Wheat .....	3 358	67 410 828	16 682 280	24.7	15.7	X
	14914	Sorghum, excluding sorghum grown for silage .....	1 254	34 668 638	2 266 728	6.5	2.1	X
	14915	Soybeans .....	3 784	71 528 724	23 006 111	32.2	21.6	X
	14916	Seeds and other grains, beans, and rice .....	1 647	29 204 204	5 468 625	18.7	5.1	X
	15000	Cattle, hogs, sheep, and goats .....	1 184	8 178 445	7 338 773	89.7	6.9	66.8
	15011	Cattle .....	673	6 563 477	5 892 576	89.8	5.5	X
	15012	Hogs .....	648	2 628 281	1 390 603	52.9	1.3	X
	15013	Sheep .....	115	542 829	42 512	7.8	Z	X
	15014	Goats .....	66	236 141	13 082	5.5	Z	X
	15100	Hides, skins, and pelts .....	204	1 671 020	1 557 383	93.2	1.5	X
	15120	Leaf tobacco .....	148	1 340 308	1 302 739	97.2	1.2	64.4
	15121	Leaf tobacco stemmed and re-dried at this location .....	12	202 051	89 107	44.1	.1	X
	15122	All other leaf tobacco .....	148	1 340 308	1 213 632	90.5	1.1	X
	15130	Wool, wool tops, and mohair .....	43	108 206	79 316	73.3	.1	X
	15140	Inedible farm products .....	552	3 010 055	2 481 113	82.4	2.3	63.2
	15141	Raw sugar .....	39	1 889 762	1 660 191	87.9	1.6	X
	15142	Horses, mules, and donkeys .....	159	.96 111	52 144	54.3	Z	X
	15143	Other inedible farm products .....	359	1 049 874	768 778	73.2	.7	X
	15200	Raw cotton .....	210	5 863 767	5 733 999	97.8	5.4	X
	15300	Plastics materials and basic shapes .....	13	1 316 370	14 068	1.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	72	1 082 581	52 876	4.9	.1	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	727	7 359 583	522 364	7.1	.5	X
	15420	Liquefied petroleum (LP) .....	319	4 226 343	129 642	3.1	.1	X
	15800	Farm supplies .....	2 798	24 801 402	4 596 838	18.5	4.3	66.9
	15811	Hay and straw .....	114	385 641	31 016	8.0	Z	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 212	9 917 686	491 345	5.0	.5	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....						
	15814	Herbicides, soil sterilizers, and soil conditioners .....	843	8 141 368	748 213	9.2	.7	X
	15815	Insecticides, fungicides, and pesticides .....	973	9 373 760	683 815	7.3	.6	X
	15816	Other agricultural chemicals and fertilizers .....	756	7 081 856	307 477	4.3	.3	X
	15817	Seeds and bulbs for planting .....	1 742	16 855 297	1 761 481	10.5	1.7	X
	15818	Other farm supplies, including harness and saddlery equipment .....	1 265	13 041 144	349 554	2.7	.3	X
			1 117	9 491 945	223 937	2.4	.2	X
	15900	Tobacco and tobacco products .....	6	5 938	1 809	30.5	Z	69.0
	15913	Other tobacco products, excluding leaf tobacco .....	6	5 938	1 809	30.5	Z	X
	16110	Flowers and florists' supplies .....	8	5 935	560	9.4	Z	X
	16150	Wigs, yarns, and leather products .....	7	1 283 661	282 964	22.0	.3	X
	19700	Service receipts and labor charges, including installed parts .....	940	21 032 103	339 946	1.6	.3	X
	19810	Miscellaneous commodities .....	491	7 604 565	405 516	5.3	.4	X
	19910	Receipts from Commodity Credit Corporation .....	277	4 208 911	92 361	2.2	.1	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	974	9 065 477	315 197	3.5	.3	X
	19940	Rental and operating lease receipts .....	507	14 641 176	122 445	.8	.1	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments <sup>2</sup>	
42451		<b>WHOLESALE TRADE—Con.</b>						
	10300	Grain and field bean merchant wholesalers .....	5 390	X	87 592 604	X	100.0	68.5
	10600	Tires and tubes .....	18	1 335 787	296 075	22.2	.3	X
	11140	Rough, dressed, and finished dimensional lumber .....	25	268 033	15 768	5.9	Z	X
	111700	Iron and steel wire and wire products .....	64	784 830	10 511	1.3	Z	X
	12200	Hardware .....	11	133 141	5 256	3.9	Z	X
	12320	Farm machinery, equipment, and parts .....	38	487 015	12 263	2.5	Z	X
	14100	General-purpose industrial machinery, equipment, and parts .....	60	778 698	23 651	3.0	Z	X
	14400	Packaged frozen food .....	11	375 772	6 131	1.6	Z	X
	14411	Confectioneries .....	13	168 178	30 658	18.2	Z	65.0
	14413	Candy .....	7	126 798	11 972	9.4	Z	X
	14700	Nuts .....	11	120 042	10 883	9.1	Z	X
	14800	Fresh fruits and vegetables .....	6	30 657	11 387	37.1	Z	X
	14811	Coffee, tea, and spices .....	20	551 833	52 558	9.5	.1	34.3
	14812	Coffee .....	9	297 797	30 534	10.3	Z	X
	14813	Tea .....	9	154 105	1 026	.7	Z	X
	14820	Spices .....	15	202 931	20 998	10.3	Z	X
	14822	Bread and baked goods .....	7	121 754	1 752	1.4	Z	68.5
	14830	Cookies, cakes, and other baked goods .....	7	121 754	1 752	1.4	Z	X
	14831	Canned food .....	15	426 576	21 899	5.1	Z	26.4
	14834	Canned and bottled fruits, vegetables, and juices .....	15	426 576	19 416	4.6	Z	X
	14836	Canned fish and seafood .....	6	65 680	112	.2	Z	X
	14850	Other canned food, including canned poultry products .....	8	184 430	1 769	1.0	Z	X
	14851	Soft drinks and bottled water .....	8	123 506	1 752	1.4	Z	67.4
	14860	Packaged soft drinks .....	8	123 506	1 503	1.2	Z	X
	14861	Grocery specialties .....	42	704 245	85 844	12.2	.1	30.3
	14863	Pasta .....	13	146 349	12 696	8.7	Z	X
	14864	Cooking oils and margarine .....	15	387 553	14 016	3.6	Z	X
	14865	Flour .....	17	249 852	22 762	9.1	Z	X
	14866	Pickles, preserves, jellies, jams, and sauces .....	11	142 518	7 281	5.1	Z	X
	14867	Refined sugar .....	11	219 196	13 407	6.1	Z	X
	14868	Pet food .....	6	79 622	10 321	13.0	Z	X
	14900	Other grocery specialties .....	11	161 695	4 604	2.8	Z	X
	14911	Grain, beans, and seeds .....	5 390	87 592 604	80 035 687	91.4	91.4	66.2
	14912	Corn, excluding corn grown for silage .....	4 225	77 169 960	30 796 440	39.9	35.2	X
	14913	Oats and barley .....	1 678	28 418 544	1 836 838	6.5	2.1	X
	14914	Wheat .....	3 335	67 305 281	16 679 604	24.8	19.0	X
	14915	Sorghum, excluding sorghum grown for silage .....	1 246	34 642 875	2 265 032	6.5	2.6	X
	14916	Soybeans .....	3 748	71 344 176	22 992 082	32.2	26.2	X
	15000	Seeds and other grains, beans, and rice .....	1 630	29 158 702	5 465 691	18.7	6.2	X
	15011	Cattle, hogs, sheep, and goats .....	64	762 932	54 309	7.1	.1	67.2
	15012	Cattle .....	31	337 765	16 473	4.9	Z	X
	15013	Hogs .....	42	460 361	37 354	8.1	Z	X
	15013	Sheep .....	6	23 254	212	.9	Z	X
	15140	Inedible farm products .....	45	364 385	40 295	11.1	Z	55.1
	15141	Raw sugar .....	8	121 049	6 513	5.4	Z	X
	15143	Other inedible farm products .....	35	238 180	33 756	14.2	Z	X
	15300	Plastics materials and basic shapes .....	7	1 311 261	14 016	1.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	70	1 031 841	47 302	4.6	.1	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	725	7 356 027	522 073	7.1	.6	X
	15420	Liquefied petroleum (LP) .....	319	4 226 343	129 642	3.1	.1	X
	15800	Farm supplies .....	2 642	24 424 322	4 516 456	18.5	5.2	66.4
	15811	Hay and straw .....	71	322 157	24 570	7.6	Z	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 175	9 743 595	483 085	5.0	.6	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	803	7 973 564	708 910	8.9	.8	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	955	9 344 990	682 714	7.3	.8	X
	15815	Insecticides, fungicides, and pesticides .....	738	6 998 057	301 928	4.3	.3	X
	15816	Other agricultural chemicals and fertilizers .....	1 724	16 795 874	1 752 448	10.4	2.0	X
	15817	Seeds and bulbs for planting .....	1 244	12 950 508	343 344	2.7	.4	X
	15818	Other farm supplies, including harness and saddlery equipment .....	1 072	9 358 179	219 457	2.3	.3	X
	19700	Service receipts and labor charges, including installed parts .....	859	19 385 119	292 571	1.5	.3	X
	19810	Miscellaneous commodities .....	383	6 987 262	351 260	5.0	.4	X
	19910	Receipts from Commodity Credit Corporation .....	242	3 798 015	75 333	2.0	.1	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	958	8 895 905	306 586	3.4	.4	X
	19940	Rental and operating lease receipts .....	466	14 534 241	111 247	.8	.1	X
424510		Grain and field bean merchant wholesalers .....	5 390	X	87 592 604	X	100.0	68.5
	10300	Tires and tubes .....	18	1 335 787	296 075	22.2	.3	X
	10600	Rough, dressed, and finished dimensional lumber .....	25	268 033	15 768	5.9	Z	X
	11140	Iron and steel wire and wire products .....	64	784 830	10 511	1.3	Z	X
	111700	Hardware .....	11	133 141	5 256	3.9	Z	X
	12200	Farm machinery, equipment, and parts .....	38	487 015	12 263	2.5	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	60	778 698	23 651	3.0	Z	X
	14100	Packaged frozen food .....	11	375 772	6 131	1.6	Z	X
	14400	Confectioneries .....	13	168 178	30 658	18.2	Z	65.0
	14411	Candy .....	7	126 798	11 972	9.4	Z	X
	14413	Nuts .....	11	120 042	10 883	9.1	Z	X
	14700	Fresh fruits and vegetables .....	6	30 657	11 387	37.1	Z	X
	14800	Coffee, tea, and spices .....	20	551 833	52 558	9.5	.1	34.3
	14811	Coffee .....	9	297 797	30 534	10.3	Z	X
	14812	Tea .....	9	154 105	1 026	.7	Z	X
	14813	Spices .....	15	202 931	20 998	10.3	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments <sup>2</sup>	
424510		<b>WHOLESALE TRADE—Con.</b>						
		Grain and field bean merchant wholesalers—Con.						
	14820	Bread and baked goods .....	7	121 754	1 752	1.4	Z	68.5
	14822	Cookies, cakes, and other baked goods .....	7	121 754	1 752	1.4	Z	X
	14830	Canned food .....	15	426 576	21 899	5.1	Z	26.4
	14831	Canned and bottled fruits, vegetables, and juices .....	15	426 576	19 416	4.6	Z	X
	14834	Canned fish and seafood .....	6	65 680	112	.2	Z	X
	14836	Other canned food, including canned poultry products .....	8	184 430	1 769	1.0	Z	X
	14850	Soft drinks and bottled water .....	8	123 506	1 752	1.4	Z	67.4
	14851	Packaged soft drinks .....	8	123 506	1 503	1.2	Z	X
	14860	Grocery specialties .....	42	704 245	85 844	12.2	.1	30.3
	14861	Pasta .....	13	146 349	12 696	8.7	Z	X
	14863	Cooking oils and margarine .....	15	387 553	14 016	3.6	Z	X
	14864	Flour .....	17	249 852	22 762	9.1	Z	X
	14865	Pickles, preserves, jellies, jams, and sauces .....	11	142 518	7 281	5.1	Z	X
	14866	Refined sugar .....	11	219 196	13 407	6.1	Z	X
	14867	Pet food .....	6	79 622	10 321	13.0	Z	X
	14868	Other grocery specialties .....	11	161 695	4 604	2.8	Z	X
	14900	Grain, beans, and seeds .....	5 390	87 592 604	80 035 687	91.4	91.4	66.2
	14911	Corn, excluding corn grown for silage .....	4 225	77 169 960	30 796 440	39.9	35.2	X
	14912	Oats and barley .....	1 678	28 418 544	1 836 838	6.5	2.1	X
	14913	Wheat .....	3 335	67 305 281	16 679 604	24.8	19.0	X
	14914	Sorghum, excluding sorghum grown for silage .....	1 246	34 642 875	2 265 032	6.5	2.6	X
	14915	Soybeans .....	3 748	71 344 176	22 992 082	32.2	26.2	X
	14916	Seeds and other grains, beans, and rice .....	1 630	29 158 702	5 465 691	18.7	6.2	X
	15000	Cattle, hogs, sheep, and goats .....	64	762 932	54 309	7.1	.1	67.2
	15011	Cattle .....	31	337 765	16 473	4.9	Z	X
	15012	Hogs .....	42	460 361	37 354	8.1	Z	X
	15013	Sheep .....	6	23 254	212	.9	Z	X
	15140	Inedible farm products .....	45	364 385	40 295	11.1	Z	55.1
	15141	Raw sugar .....	8	121 049	6 513	5.4	Z	X
	15143	Other inedible farm products .....	35	238 180	33 756	14.2	Z	X
	15300	Plastics materials and basic shapes .....	7	1 311 261	14 016	1.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....						
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	70	1 031 841	47 302	4.6	.1	X
	15420	Liquefied petroleum (LP) .....	725	7 356 027	522 073	7.1	.6	X
	15800	Farm supplies .....	319	4 226 343	129 642	3.1	.1	X
	15811	Hay and straw .....	2 642	24 424 322	4 516 456	18.5	5.2	66.4
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	71	322 157	24 570	7.6	Z	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	1 175	9 743 595	483 085	5.0	.6	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	803	7 973 564	708 910	8.9	.8	X
	15815	Insecticides, fungicides, and pesticides .....	955	9 344 990	682 714	7.3	.8	X
	15816	Other agricultural chemicals and fertilizers .....	738	6 998 057	301 928	4.3	.3	X
	15817	Seeds and bulbs for planting .....	1 724	16 795 874	1 752 448	10.4	2.0	X
	15818	Other farm supplies, including harness and saddlery equipment .....	1 072	12 950 508	343 344	2.7	.4	X
					219 457	2.3	.3	X
	19700	Service receipts and labor charges, including installed parts .....	859	19 385 119	292 571	1.5	.3	X
	19810	Miscellaneous commodities .....	383	6 987 262	351 260	5.0	.4	X
	19910	Receipts from Commodity Credit Corporation .....	242	3 798 015	75 333	2.0	.1	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....						
	19940	Rental and operating lease receipts .....	958	8 895 905	306 586	3.4	.4	X
			466	14 534 241	111 247	.8	.1	X
42452		Livestock merchant wholesalers .....	1 106	X	7 402 942	X	100.0	63.1
	14900	Grain, beans, and seeds .....	50	188 849	27 761	14.7	.4	63.0
	14911	Corn, excluding corn grown for silage .....	31	160 072	13 806	8.6	Z	X
	14912	Oats and barley .....	14	45 618	327	.7	Z	X
	14913	Wheat .....	14	60 460	766	1.3	Z	X
	14915	Soybeans .....	22	136 951	10 627	7.8	.1	X
	14916	Seeds and other grains, beans, and rice .....	11	34 571	1 869	5.4	Z	X
	15000	Cattle, hogs, sheep, and goats .....	1 106	7 402 942	7 279 610	98.3	98.3	61.1
	15011	Cattle .....	628	6 213 141	5 871 733	94.5	79.3	X
	15012	Hogs .....	600	2 164 694	1 352 770	62.5	18.3	X
	15013	Sheep .....	107	519 538	42 295	8.1	.6	X
	15014	Goats .....	62	223 125	12 812	5.7	.2	X
	15100	Hides, skins, and pelts .....	8	10 956	3 331	30.4	Z	X
	15140	Inedible farm products .....	29	46 935	12 585	26.8	.2	60.6
	15142	Horses, mules, and donkeys .....	29	46 935	12 585	26.8	.2	X
	15800	Farm supplies .....	79	235 043	55 374	23.6	.7	63.0
	15811	Hay and straw .....	30	61 823	6 180	10.0	.1	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	22	130 926	7 212	5.5	.1	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	30	148 775	37 752	25.4	.5	X
	15818	Other farm supplies, including harness and saddlery equipment .....	16	104 204	3 202	3.1	Z	X
	19700	Service receipts and labor charges, including installed parts .....	19	115 486	3 479	3.0	Z	X
	19810	Miscellaneous commodities .....	45	93 129	6 737	7.2	.1	X
	19910	Receipts from Commodity Credit Corporation .....	13	139 768	4 368	3.1	.1	X
	19940	Rental and operating lease receipts .....	24	67 589	3 257	4.8	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments <sup>2</sup>	
		<b>WHOLESALE TRADE—Con.</b>						
424520		Livestock merchant wholesalers .....	1 106	X	7 402 942	X	100.0	63.1
14900	14900	Grain, beans, and seeds .....	50	188 849	27 761	14.7	.4	63.0
14911	14911	Corn, excluding corn grown for silage .....	31	160 072	13 806	8.6	.2	X
14912	14912	Oats and barley .....	14	45 618	327	.7	Z	X
14913	14913	Wheat .....	14	60 460	766	1.3	Z	X
14915	14915	Soybeans .....	22	136 951	10 627	7.8	.1	Z
14916	14916	Seeds and other grains, beans, and rice .....	11	34 571	1 869	5.4	Z	X
15000	15000	Cattle, hogs, sheep, and goats .....	1 106	7 402 942	7 279 610	98.3	98.3	61.1
15011	15011	Cattle .....	628	6 213 141	5 871 733	94.5	79.3	X
15012	15012	Hogs .....	600	2 164 694	1 352 770	62.5	18.3	X
15013	15013	Sheep .....	107	519 538	42 295	8.1	.6	X
15014	15014	Goats .....	62	223 125	12 812	5.7	.2	X
15100	15100	Hides, skins, and pelts .....	8	10 956	3 331	30.4	Z	X
15140	15140	Inedible farm products .....	29	46 935	12 585	26.8	.2	60.6
15142	15142	Horses, mules, and donkeys .....	29	46 935	12 585	26.8	.2	X
15800	15800	Farm supplies .....	79	235 043	55 374	23.6	.7	63.0
15811	15811	Hay and straw .....	30	61 823	6 180	10.0	.1	X
15812	15812	Poultry and livestock feeds, including silage, not mixed on location .....	22	130 926	7 212	5.5	.1	X
15813	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	30	148 775	37 752	25.4	.5	X
15818	15818	Other farm supplies, including harness and saddlery equipment .....	16	104 204	3 202	3.1	Z	X
19700	19700	Service receipts and labor charges, including installed parts .....	19	115 486	3 479	3.0	Z	X
19810	19810	Miscellaneous commodities .....	45	93 129	6 737	7.2	.1	X
19910	19910	Receipts from Commodity Credit Corporation .....	13	139 768	4 368	3.1	.1	X
19940	19940	Rental and operating lease receipts .....	24	67 589	3 257	4.8	Z	X
42459		Other farm product raw material merchant wholesalers .....	1 048	X	11 454 718	X	100.0	76.7
12320	12320	General-purpose industrial machinery, equipment, and parts .....	8	100 383	5 289	5.3	Z	X
13700	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	27 019	10 572	39.1	.1	X
14400	14400	Confectioneries .....	7	34 744	16 715	48.1	.1	X
14700	14700	Fresh fruits and vegetables .....	9	8 452	2 628	31.1	Z	X
14860	14860	Grocery specialties .....	22	427 303	75 735	17.7	.7	X
14900	14900	Grain, beans, and seeds .....	18	54 037	10 512	19.5	.1	76.7
14911	14911	Corn, excluding corn grown for silage .....	11	47 490	2 805	5.9	Z	X
14913	14913	Wheat .....	9	45 087	1 910	4.2	Z	X
14915	14915	Soybeans .....	14	47 597	3 402	7.1	Z	X
14916	14916	Seeds and other grains, beans, and rice .....	6	10 931	1 065	9.7	Z	X
15000	15000	Cattle, hogs, sheep, and goats .....	14	12 571	4 854	38.6	Z	76.7
15011	15011	Cattle .....	14	12 571	4 370	34.8	Z	X
15012	15012	Hogs .....	6	3 226	479	14.8	Z	X
15100	15100	Hides, skins, and pelts .....	195	1 634 662	1 553 176	95.0	13.6	X
15120	15120	Leaf tobacco .....	148	1 340 308	1 302 739	97.2	11.4	71.5
15121	15121	Leaf tobacco stemmed and re-dried at this location .....	12	202 051	89 107	44.1	.8	X
15122	15122	All other leaf tobacco .....	148	1 340 308	1 213 632	90.5	10.6	X
15130	15130	Wool, wool tops, and mohair .....	43	108 206	79 316	73.3	.7	X
15140	15140	Inedible farm products .....	478	2 598 735	2 428 233	93.4	21.2	71.6
15142	15142	Raw sugar .....	31	1 768 713	1 653 678	93.5	14.4	X
15143	15143	Horses, mules, and donkeys .....	128	44 020	39 533	89.8	.3	X
15144	15144	Other inedible farm products .....	324	811 694	735 022	90.6	6.4	X
15200	15200	Raw cotton .....	203	5 852 997	5 732 161	97.9	50.0	X
15300	15300	Plastics materials and basic shapes .....	6	5 109	52	1.0	Z	X
15800	15800	Farm supplies .....	77	142 037	25 008	17.6	.2	70.4
15811	15811	Hay and straw .....	13	1 661	266	16.0	Z	X
15812	15812	Poultry and livestock feeds, including silage, not mixed on location .....	15	43 165	1 048	2.4	Z	X
15813	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	19 029	1 551	8.2	Z	X
15814	15814	Herbicides, soil sterilizers, and soil conditioners .....	18	28 770	1 101	3.8	Z	X
15815	15815	Insecticides, fungicides, and pesticides .....	13	51 206	4 865	9.5	Z	X
15816	15816	Other agricultural chemicals and fertilizers .....	18	59 423	9 033	15.2	.1	X
15817	15817	Seeds and bulbs for planting .....	18	83 737	5 866	7.0	.1	X
15818	15818	Other farm supplies, including harness and saddlery equipment .....	29	29 562	1 278	4.3	Z	X
15900	15900	Tobacco and tobacco products .....	6	5 938	1 809	30.5	Z	76.7
15913	15913	Other tobacco products, excluding leaf tobacco .....	6	5 938	1 809	30.5	Z	X
16150	16150	Wigs, yarns, and leather products .....	6	59 116	14 044	23.8	.1	X
19700	19700	Service receipts and labor charges, including installed parts .....	62	1 531 498	43 896	2.9	.4	X
19810	19810	Miscellaneous commodities .....	63	524 174	47 519	9.1	.4	X
19910	19910	Receipts from Commodity Credit Corporation .....	22	271 128	12 660	4.7	.1	X
19920	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	13	54 900	6 316	11.5	.1	X
19940	19940	Rental and operating lease receipts .....	17	39 346	7 941	20.2	.1	X
424590		Other farm product raw material merchant wholesalers .....	1 048	X	11 454 718	X	100.0	76.7
12320	12320	General-purpose industrial machinery, equipment, and parts .....	8	100 383	5 289	5.3	Z	X
13700	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	27 019	10 572	39.1	.1	X
14400	14400	Confectioneries .....	7	34 744	16 715	48.1	.1	X
14700	14700	Fresh fruits and vegetables .....	9	8 452	2 628	31.1	Z	X
14860	14860	Grocery specialties .....	22	427 303	75 735	17.7	.7	X
14900	14900	Grain, beans, and seeds .....	18	54 037	10 512	19.5	.1	76.7
14911	14911	Corn, excluding corn grown for silage .....	11	47 490	2 805	5.9	Z	X
14913	14913	Wheat .....	9	45 087	1 910	4.2	Z	X
14915	14915	Soybeans .....	14	47 597	3 402	7.1	Z	X
14916	14916	Seeds and other grains, beans, and rice .....	6	10 931	1 065	9.7	Z	X

See footnotes at end of table.

## 6 Farm, Floral, & Nursery Supplies

## Wholesale Trade—Industry Series

U.S. Census Bureau, 2002 Economic Census

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establish- ments with the product line	All estab- lishments <sup>2</sup>	
424590		<b>WHOLESALE TRADE—Con.</b>						
		Other farm product raw material merchant wholesalers—Con.						
	15000	Cattle, hogs, sheep, and goats .....	14	12 571	4 854	38.6	Z	76.7
	15011	Cattle .....	14	12 571	4 370	34.8	Z	X
	15012	Hogs .....	6	3 226	479	14.8	Z	X
	15100	Hides, skins, and pelts .....	195	1 634 662	1 553 176	95.0	13.6	X
	15120	Leaf tobacco .....	148	1 340 308	1 302 739	97.2	11.4	71.5
	15121	Leaf tobacco stemmed and re-dried at this location .....	12	202 051	89 107	44.1	.8	X
	15122	All other leaf tobacco .....	148	1 340 308	1 213 632	90.5	10.6	X
	15130	Wool, wool tops, and mohair .....	43	108 206	79 316	73.3	.7	X
	15140	Inedible farm products .....	478	2 598 735	2 428 233	93.4	21.2	71.6
	15141	Raw sugar .....	31	1 768 713	1 653 678	93.5	14.4	X
	15142	Horses, mules, and donkeys .....	128	44 020	39 533	89.8	.3	X
	15143	Other inedible farm products .....	324	811 694	735 022	90.6	6.4	X
	15200	Raw cotton .....	203	5 852 997	5 732 161	97.9	50.0	X
	15300	Plastics materials and basic shapes .....	6	5 109	52	1.0	Z	X
	15800	Farm supplies .....	77	142 037	25 008	17.6	.2	70.4
	15811	Hay and straw .....	13	1 661	266	16.0	Z	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	15	43 165	1 048	2.4	Z	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	19 029	1 551	8.2	Z	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	18	28 770	1 101	3.8	Z	X
	15815	Insecticides, fungicides, and pesticides .....	13	51 206	4 865	9.5	Z	X
	15816	Other agricultural chemicals and fertilizers .....	18	59 423	9 033	15.2	.1	X
	15817	Seeds and bulbs for planting .....	18	83 737	5 866	7.0	.1	X
	15818	Other farm supplies, including harness and saddlery equipment .....	29	29 562	1 278	4.3	Z	X
	15900	Tobacco and tobacco products .....	6	5 938	1 809	30.5	Z	76.7
	15913	Other tobacco products, excluding leaf tobacco .....	6	5 938	1 809	30.5	Z	X
	16150	Wigs, yarns, and leather products .....	6	59 116	14 044	23.8	.1	X
	19700	Service receipts and labor charges, including installed parts .....	62	1 531 498	43 896	2.9	.4	X
	19810	Miscellaneous commodities .....	63	524 174	47 519	9.1	.4	X
	19910	Receipts from Commodity Credit Corporation .....	22	271 128	12 660	4.7	.1	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	13	54 900	6 316	11.5	.1	X
	19940	Rental and operating lease receipts .....	17	39 346	7 941	20.2	.1	X
42491		Farm supplies merchant wholesalers .....	7 392	X	51 575 660	X	100.0	64.2
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies .....	10	48 600	1 048	2.2	Z	X
	10300	Tires and tubes .....	34	538 979	19 376	3.6	Z	X
	10400	Household and lawn furniture .....	8	37 254	4 592	12.3	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	9	22 916	1 131	4.9	Z	X
	10600	Rough, dressed, and finished dimensional lumber .....	13	201 278	8 744	4.3	Z	X
	10620	Plywood and millwork .....	8	51 039	1 932	3.8	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile .....	6	11 806	2 361	20.0	Z	X
	10740	Other construction products and materials .....	50	369 016	18 345	5.0	Z	X
	11140	Iron and steel wire and wire products .....	11	13 762	1 131	8.2	Z	X
	11400	Electrical apparatus and equipment .....	15	23 906	1 450	6.1	Z	X
	11500	Electric household appliances, including gas clothes dryers .....	13	15 918	592	3.7	Z	X
	11700	Hardware .....	225	1 515 115	86 417	5.7	Z	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	27	62 237	8 847	14.2	Z	X
	12200	Farm machinery, equipment, and parts .....	568	3 494 963	180 972	5.2	.4	X
	12220	Lawn and garden machinery, equipment, and parts .....	230	1 625 689	209 983	12.9	.4	X
	12320	General-purpose industrial machinery, equipment, and parts .....	32	2 628 515	95 150	3.6	.2	X
	12520	Janitorial equipment and supplies .....	6	5 618	1 587	28.2	Z	X
	12700	Sporting and recreational goods and supplies .....	25	33 467	2 958	8.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	6	5 618	404	7.2	Z	X
	13400	Paper and plastic products .....	18	71 840	5 795	8.1	Z	62.8
	13411	Cardboard boxes .....	14	61 240	1 800	2.9	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries .....	11	115 220	11 430	9.9	Z	X
	13800	Men's and boys' wear .....	11	2 450 791	3 205	.1	Z	X
	13900	Women's, misses', and girls' wear .....	7	2 437 972	14 516	.6	Z	X
	14000	Footwear .....	13	17 344	1 131	6.5	Z	X
	14300	Poultry and poultry products, excluding canned and frozen poultry products .....	11	58 480	10 693	18.3	Z	X
	14700	Fresh fruits and vegetables .....	10	23 465	4 482	19.1	Z	X
	14860	Grocery specialties .....	90	2 680 259	63 871	2.4	.1	X
	14900	Grain, beans, and seeds .....	1 044	8 569 058	1 430 901	16.7	2.8	62.4
	14911	Corn, excluding corn grown for silage .....	776	7 482 358	470 586	6.3	.9	X
	14912	Oats and barley .....	282	1 836 072	28 804	1.6	.1	X
	14913	Wheat .....	384	3 414 880	104 946	3.1	.2	X
	14914	Sorghum, excluding sorghum grown for silage .....	132	2 136 230	50 824	2.4	.1	X
	14915	Soybeans .....	659	7 100 476	436 035	6.1	.8	X
	14916	Seeds and other grains, beans, and rice .....	567	5 348 865	339 706	6.4	.7	X
	15000	Cattle, hogs, sheep, and goats .....	40	350 630	51 320	14.6	.1	53.8
	15011	Cattle .....	20	56 286	17 555	31.2	Z	X
	15012	Hogs .....	20	288 407	33 765	11.7	.1	X
	15140	Inedible farm products .....	13	13 824	1 158	8.4	Z	38.3
	15143	Other inedible farm products .....	9	8 672	943	10.9	Z	X
	15300	Plastics materials and basic shapes .....	9	2 442 873	114 811	4.7	.2	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	138	4 299 861	261 433	6.1	.5	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	153	781 701	92 339	11.8	.2	X
	15420	Liquefied petroleum (LP) .....	18	392 341	26 660	6.8	.1	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments <sup>2</sup>	
42491		<b>WHOLESALE TRADE—Con.</b>						
		Farm supplies merchant wholesalers—Con.						
	15800	Farm supplies .....	7 392	51 575 660	46 939 240	91.0	91.0	43.4
	15811	Hay and straw .....	487	3 332 185	2 560 235	76.8	5.0	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 354	7 401 798	4 614 135	62.3	8.9	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	363	3 156 095	549 952	17.4	1.1	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	2 445	17 439 663	6 716 526	38.5	13.0	X
	15815	Insecticides, fungicides, and pesticides .....	2 615	20 406 845	6 963 275	34.1	13.5	X
	15816	Other agricultural chemicals and fertilizers .....	4 668	34 881 972	18 898 184	54.2	36.6	X
	15817	Seeds and bulbs for planting .....	3 287	17 590 119	5 263 079	29.9	10.2	X
	15818	Other farm supplies, including harness and saddlery equipment .....	1 171	5 838 648	1 373 854	23.5	2.7	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies .....	22	40 791	3 121	7.7	Z	X
	16100	Books, periodicals, newspapers, and other printed materials .....	13	380 250	7 541	2.0	Z	64.2
	16101	Books .....	13	380 250	3 800	1.0	Z	X
	16102	Periodicals, newspapers, and other printed materials .....	9	376 736	3 741	1.0	Z	X
	16110	Flowers and florists' supplies .....	87	458 521	101 871	22.2	.2	X
	16150	Wigs, yarns, and leather products .....	34	2 523 412	841 135	33.3	1.6	X
	19700	Service receipts and labor charges, including installed parts .....	1 586	5 588 253	454 569	8.1	.9	X
	19740	Receipts for installing equipment .....	22	23 942	5 467	22.8	Z	X
	19810	Miscellaneous commodities .....	887	3 755 583	303 496	8.1	.6	X
	19910	Receipts from Commodity Credit Corporation .....	17	54 188	1 433	2.6	Z	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	166	764 812	42 634	5.6	.1	X
	19940	Rental and operating lease receipts .....	131	557 458	14 145	2.5	Z	X
424910		Farm supplies merchant wholesalers .....	7 392	X	51 575 660	X	100.0	64.2
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies .....	10	48 600	1 048	2.2	Z	X
	10300	Tires and tubes .....	34	538 979	19 376	3.6	Z	X
	10400	Household and lawn furniture .....	8	37 254	4 592	12.3	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	9	22 916	1 131	4.9	Z	X
	10600	Rough, dressed, and finished dimensional lumber .....	13	201 278	8 744	4.3	Z	X
	10620	Plywood and millwork .....	8	51 039	1 932	3.8	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile .....	6	11 806	2 361	20.0	Z	X
	10740	Other construction products and materials .....	50	369 016	18 345	5.0	Z	X
	11140	Iron and steel wire and wire products .....	11	13 762	1 131	8.2	Z	X
	11400	Electrical apparatus and equipment .....	15	23 906	1 450	6.1	Z	X
	11500	Electric household appliances, including gas clothes dryers .....	13	15 918	592	3.7	Z	X
	11700	Hardware .....	225	1 515 115	86 417	5.7	Z	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	27	62 237	8 847	14.2	Z	X
	12200	Farm machinery, equipment, and parts .....	568	3 494 963	180 972	5.2	.4	X
	12220	Lawn and garden machinery, equipment, and parts .....	230	1 625 689	209 983	12.9	.4	X
	12320	General-purpose industrial machinery, equipment, and parts .....	32	2 628 515	95 150	3.6	.2	X
	12520	Janitorial equipment and supplies .....	6	5 618	1 587	28.2	Z	X
	12700	Sporting and recreational goods and supplies .....	25	33 467	2 958	8.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	6	5 618	404	7.2	Z	X
	13400	Paper and plastic products .....	18	71 840	5 795	8.1	Z	62.8
	13411	Cardboard boxes .....	14	61 240	1 800	2.9	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries .....	11	115 220	11 430	9.9	Z	X
	13800	Men's and boys' wear .....	11	2 450 791	3 205	.1	Z	X
	13900	Women's, misses', and girls' wear .....	7	2 437 972	14 516	.6	Z	X
	14000	Footwear .....	13	17 344	1 131	6.5	Z	X
	14300	Poultry and poultry products, excluding canned and frozen poultry products .....	11	58 480	10 693	18.3	Z	X
	14700	Fresh fruits and vegetables .....	10	23 465	4 482	19.1	Z	X
	14860	Grocery specialties .....	90	2 680 259	63 871	2.4	.1	X
	14900	Grain, beans, and seeds .....	1 044	8 569 058	1 430 901	16.7	2.8	62.4
	14911	Corn, excluding corn grown for silage .....	776	7 482 358	470 586	6.3	.9	X
	14912	Oats and barley .....	282	1 836 072	28 804	1.6	.1	X
	14913	Wheat .....	384	3 414 880	104 946	3.1	.2	X
	14914	Sorghum, excluding sorghum grown for silage .....	132	2 136 230	50 824	2.4	.1	X
	14915	Soybeans .....	659	7 100 476	436 035	6.1	.8	X
	14916	Seeds and other grains, beans, and rice .....	567	5 348 665	339 706	6.4	.7	X
	15000	Cattle, hogs, sheep, and goats .....	40	350 630	51 320	14.6	.1	53.8
	15011	Cattle .....	20	56 286	17 555	31.2	Z	X
	15012	Hogs .....	20	288 407	33 765	11.7	.1	X
	15140	Inedible farm products .....	13	13 824	1 158	8.4	Z	38.3
	15143	Other inedible farm products .....	9	8 672	943	10.9	Z	X
	15300	Plastics materials and basic shapes .....	9	2 442 873	114 811	4.7	.2	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	138	4 299 861	261 433	6.1	.5	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	153	781 701	92 339	11.8	.2	X
	15420	Liquefied petroleum (LP) .....	18	392 341	26 660	6.8	.1	X
	15800	Farm supplies .....	7 392	51 575 660	46 939 240	91.0	91.0	43.4
	15811	Hay and straw .....	487	3 332 185	2 560 235	76.8	5.0	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 354	7 401 798	4 614 135	62.3	8.9	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	363	3 156 095	549 952	17.4	1.1	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	2 445	17 439 663	6 716 526	38.5	13.0	X
	15815	Insecticides, fungicides, and pesticides .....	2 615	20 406 845	6 963 275	34.1	13.5	X
	15816	Other agricultural chemicals and fertilizers .....	4 668	34 881 972	18 898 184	54.2	36.6	X
	15817	Seeds and bulbs for planting .....	3 287	17 590 119	5 263 079	29.9	10.2	X
	15818	Other farm supplies, including harness and saddlery equipment .....	1 171	5 838 648	1 373 854	23.5	2.7	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies .....	22	40 791	3 121	7.7	Z	X

See footnotes at end of table.

## 8 Farm, Floral, & Nursery Supplies

## Wholesale Trade—Industry Series

U.S. Census Bureau, 2002 Economic Census

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments <sup>2</sup>	
424910		<b>WHOLESALE TRADE—Con.</b>						
		Farm supplies merchant wholesalers—Con.						
	16100	Books, periodicals, newspapers, and other printed materials .....	13	380 250	7 541	2.0	Z	64.2
	16101	Books.....	13	380 250	3 800	1.0	Z	X
	16102	Periodicals, newspapers, and other printed materials.....	9	376 736	3 741	1.0	Z	X
	16110	Flowers and florists' supplies .....	87	458 521	101 871	22.2	.2	X
	16150	Wigs, yarns, and leather products .....	34	2 523 412	841 135	33.3	1.6	X
	19700	Service receipts and labor charges, including installed parts.....	1 586	5 588 253	454 569	8.1	.9	X
	19740	Receipts for installing equipment .....	22	23 942	5 467	22.8	Z	X
	19810	Miscellaneous commodities .....	887	3 755 583	303 496	8.1	.6	X
	19910	Receipts from Commodity Credit Corporation .....	17	54 188	1 433	2.6	Z	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	166	764 812	42 634	5.6	.1	X
	19940	Rental and operating lease receipts .....	131	557 458	14 145	2.5	Z	X
42493		Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 816	X	10 022 498	X	100.0	70.0
	10400	Household and lawn furniture .....	6	1 968	394	20.0	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils .....	51	88 349	3 640	4.1	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	24	38 370	6 690	17.4	.1	X
	11700	Hardware .....	28	103 795	12 200	11.8	.1	X
	12200	Farm machinery, equipment, and parts .....	17	23 415	6 198	26.5	.1	X
	12220	Lawn and garden machinery, equipment, and parts .....	30	75 067	3 345	4.5	Z	X
	12800	Toys and hobby goods and supplies .....	62	53 619	6 297	11.7	.1	X
	13000	Jewelry, diamonds, gemstones, and watches .....	6	4 821	394	8.2	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	36	92 481	17 217	18.6	.2	X
	14400	Confectioneries .....	11	5 313	98	1.8	Z	X
	15800	Farm supplies .....	94	243 205	37 682	15.5	.4	31.5
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	10	11 958	2 398	20.1	Z	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	10 596	9	.1	Z	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	21	22 946	2 037	8.9	Z	X
	15815	Insecticides, fungicides, and pesticides .....	21	22 946	1 949	8.5	Z	X
	15816	Other agricultural chemicals and fertilizers .....	63	44 037	2 845	6.5	Z	X
	15817	Seeds and bulbs for planting .....	21	187 207	28 444	15.2	.3	X
	16100	Books, periodicals, newspapers, and other printed materials .....	26	105 369	28 828	27.4	.3	68.5
	16101	Books.....	20	21 450	486	2.3	Z	X
	16102	Periodicals, newspapers, and other printed materials.....	16	94 203	28 342	30.1	.3	X
	16110	Flowers and florists' supplies .....	4 816	10 022 498	9 711 393	96.9	96.9	X
	16120	Art goods, including novelties and souvenirs .....	76	226 227	61 021	27.0	.6	X
	16150	Wigs, yarns, and leather products .....	15	78 510	23 317	29.7	.2	X
	19700	Service receipts and labor charges, including installed parts.....	154	279 706	31 386	11.2	.3	38.4
	19701	Labor charges for repair work .....	36	66 254	7 446	11.2	.1	X
	19702	Parts installed in repair work .....	32	66 262	11 050	16.7	.1	X
	19703	Other service receipts and labor charges .....	105	206 015	12 890	6.3	.1	X
	19810	Miscellaneous commodities .....	66	158 497	41 322	26.1	.4	X
	19940	Rental and operating lease receipts .....	38	43 092	984	2.3	Z	X
424930		Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 816	X	10 022 498	X	100.0	70.0
	10400	Household and lawn furniture .....	6	1 968	394	20.0	Z	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils .....	51	88 349	3 640	4.1	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	24	38 370	6 690	17.4	.1	X
	11700	Hardware .....	28	103 795	12 200	11.8	.1	X
	12200	Farm machinery, equipment, and parts .....	17	23 415	6 198	26.5	.1	X
	12220	Lawn and garden machinery, equipment, and parts .....	30	75 067	3 345	4.5	Z	X
	12800	Toys and hobby goods and supplies .....	62	53 619	6 297	11.7	.1	X
	13000	Jewelry, diamonds, gemstones, and watches .....	6	4 821	394	8.2	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	36	92 481	17 217	18.6	.2	X
	14400	Confectioneries .....	11	5 313	98	1.8	Z	X
	15800	Farm supplies .....	94	243 205	37 682	15.5	.4	31.5
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	10	11 958	2 398	20.1	Z	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	10 596	9	.1	Z	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	21	22 946	2 037	8.9	Z	X
	15815	Insecticides, fungicides, and pesticides .....	21	22 946	1 949	8.5	Z	X
	15816	Other agricultural chemicals and fertilizers .....	63	44 037	2 845	6.5	Z	X
	15817	Seeds and bulbs for planting .....	21	187 207	28 444	15.2	.3	X
	16100	Books, periodicals, newspapers, and other printed materials .....	26	105 369	28 828	27.4	.3	68.5
	16101	Books.....	20	21 450	486	2.3	Z	X
	16102	Periodicals, newspapers, and other printed materials.....	16	94 203	28 342	30.1	.3	X
	16110	Flowers and florists' supplies .....	4 816	10 022 498	9 711 393	96.9	96.9	X
	16120	Art goods, including novelties and souvenirs .....	76	226 227	61 021	27.0	.6	X
	16150	Wigs, yarns, and leather products .....	15	78 510	23 317	29.7	.2	X
	19700	Service receipts and labor charges, including installed parts.....	154	279 706	31 386	11.2	.3	38.4
	19701	Labor charges for repair work .....	36	66 254	7 446	11.2	.1	X
	19702	Parts installed in repair work .....	32	66 262	11 050	16.7	.1	X
	19703	Other service receipts and labor charges .....	105	206 015	12 890	6.3	.1	X
	19810	Miscellaneous commodities .....	66	158 497	41 322	26.1	.4	X
	19940	Rental and operating lease receipts .....	38	43 092	984	2.3	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments <sup>2</sup>	
4245		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>						
		Farm product raw material merchant wholesalers .....	7 544	X	106 450 264	X	100.0	69.0
10300	Tires and tubes .....	18	1 335 787	296 075	22.2	.3	X	
10600	Rough, dressed, and finished dimensional lumber .....	25	268 033	15 768	5.9	Z	X	
11140	Iron and steel wire and wire products .....	68	789 628	10 945	1.4	Z	X	
11700	Hardware .....	11	133 141	5 256	3.9	Z	X	
12200	Farm machinery, equipment, and parts .....	45	566 315	13 055	2.3	Z	X	
12320	General-purpose industrial machinery, equipment, and parts .....	73	903 437	29 162	3.2	Z	X	
13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	27 019	10 572	39.1	Z	X	
14100	Packaged frozen food .....	18	377 507	6 282	1.7	Z	X	
14400	Confectionerries .....	20	202 922	47 373	23.3	Z	57.7	
14411	Candy .....	7	126 798	11 972	9.4	Z	X	
14413	Nuts .....	11	120 042	10 883	9.1	Z	X	
14414	Chips and popcorn .....	7	107 467	1 266	1.2	Z	X	
14415	Other confectionerries .....	6	54 037	8 830	16.3	Z	X	
14700	Fresh fruits and vegetables .....	15	39 109	14 015	35.8	Z	X	
14800	Coffee, tea, and spices .....	24	555 235	53 408	9.6	.1	34.4	
14811	Coffee .....	9	297 797	30 534	10.3	Z	X	
14812	Tea .....	9	154 105	1 026	.7	Z	X	
14813	Spices .....	15	202 931	20 998	10.3	Z	X	
14820	Bread and baked goods .....	7	121 754	1 752	1.4	Z	69.0	
14822	Cookies, cakes, and other baked goods .....	7	121 754	1 752	1.4	Z	X	
14830	Canned food .....	15	426 576	21 899	5.1	Z	26.6	
14831	Canned and bottled fruits, vegetables, and juices .....	15	426 576	19 416	4.6	Z	X	
14834	Canned fish and seafood .....	6	65 680	112	.2	Z	X	
14836	Other canned food, including canned poultry products .....	8	184 430	1 769	1.0	Z	X	
14850	Soft drinks and bottled water .....	8	123 506	1 752	1.4	Z	67.9	
14851	Packaged soft drinks .....	8	123 506	1 503	1.2	Z	X	
14860	Grocery specialties .....	69	1 133 473	161 653	14.3	.2	26.0	
14861	Pasta .....	13	146 349	12 696	8.7	Z	X	
14863	Cooking oils and margarine .....	15	387 553	14 016	3.6	Z	X	
14864	Flour .....	17	249 852	22 762	9.1	Z	X	
14865	Pickles, preserves, jellies, jams, and sauces .....	11	142 518	7 281	5.1	Z	X	
14866	Refined sugar .....	11	219 196	13 407	6.1	Z	X	
14867	Pet food .....	6	79 622	10 321	13.0	Z	X	
14868	Other grocery specialties .....	33	588 998	80 339	13.6	.1	X	
14900	Grain, beans, and seeds .....	5 458	87 835 490	80 073 960	91.2	75.2	66.7	
14911	Corn, excluding corn grown for silage .....	4 267	77 377 522	30 813 051	39.8	28.9	X	
14912	Oats and barley .....	1 692	28 464 162	1 837 165	6.5	1.7	X	
14913	Wheat .....	3 358	67 410 828	16 682 280	24.7	15.7	X	
14914	Sorghum, excluding sorghum grown for silage .....	1 254	34 668 638	2 266 728	6.5	2.1	X	
14915	Soybeans .....	3 784	71 528 724	23 006 111	32.2	21.6	X	
14916	Seeds and other grains, beans, and rice .....	1 647	29 204 204	5 468 625	18.7	5.1	X	
15000	Cattle, hogs, sheep, and goats .....	1 184	8 178 445	7 338 773	89.7	6.9	66.8	
15011	Cattle .....	673	6 563 477	5 892 576	89.8	5.5	X	
15012	Hogs .....	648	2 628 281	1 390 603	52.9	1.3	X	
15013	Sheep .....	115	542 829	42 512	7.8	Z	X	
15014	Goats .....	66	236 141	13 082	5.5	Z	X	
15100	Hides, skins, and pelts .....	204	1 671 020	1 557 383	93.2	1.5	X	
15120	Leaf tobacco .....	148	1 340 308	1 302 739	97.2	1.2	64.4	
15121	Leaf tobacco stemmed and re-dried at this location .....	12	202 051	89 107	44.1	.1	X	
15122	All other leaf tobacco .....	148	1 340 308	1 213 632	90.5	1.1	X	
15130	Wool, wool tops, and mohair .....	43	108 206	79 316	73.3	.1	X	
15140	Inedible farm products .....	552	3 010 055	2 481 113	82.4	2.3	63.2	
15141	Raw sugar .....	39	1 889 762	1 660 191	87.9	1.6	X	
15142	Horses, mules, and donkeys .....	159	96 111	52 144	54.3	Z	X	
15143	Other inedible farm products .....	359	1 049 874	768 778	73.2	.7	X	
15200	Raw cotton .....	210	5 863 767	5 733 999	97.8	5.4	X	
15300	Plastics materials and basic shapes .....	13	1 316 370	14 068	1.1	Z	X	
15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	72	1 082 581	52 876	4.9	.1	X	
15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	727	7 359 583	522 364	7.1	.5	X	
15420	Liquefied petroleum (LP) .....	319	4 226 343	129 642	3.1	.1	X	
15800	Farm supplies .....	2 798	24 801 402	4 596 838	18.5	4.3	66.9	
15811	Hay and straw .....	114	385 641	31 016	8.0	Z	X	
15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 212	9 917 686	491 345	5.0	.5	X	
15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	843	8 141 368	748 213	9.2	.7	X	
15814	Herbicides, soil sterilizers, and soil conditioners .....	973	9 373 760	683 815	7.3	.6	X	
15815	Insecticides, fungicides, and pesticides .....	756	7 081 856	307 477	4.3	.3	X	
15816	Other agricultural chemicals and fertilizers .....	1 742	16 855 297	1 761 481	10.5	1.7	X	
15817	Seeds and bulbs for planting .....	1 265	13 041 144	349 554	2.7	.3	X	
15818	Other farm supplies, including harness and saddlery equipment .....	1 117	9 491 945	223 937	2.4	.2	X	
15900	Tobacco and tobacco products .....	6	5 938	1 809	30.5	Z	69.0	
15913	Other tobacco products, excluding leaf tobacco .....	6	5 938	1 809	30.5	Z	X	
16110	Flowers and florists' supplies .....	8	5 935	560	9.4	Z	X	
16150	Wigs, yarns, and leather products .....	7	1 283 661	282 964	22.0	.3	X	
19700	Service receipts and labor charges, including installed parts .....	940	21 032 103	339 946	1.6	.3	X	
19810	Miscellaneous commodities .....	491	7 604 565	405 516	5.3	.4	X	
19910	Receipts from Commodity Credit Corporation .....	277	4 208 911	92 361	2.2	.1	X	
19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	974	9 065 477	315 197	3.5	.3	X	
19940	Rental and operating lease receipts .....	507	14 641 176	122 445	.8	.1	X	

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments <sup>2</sup>	
		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—</b> Con.						
42451		Grain and field bean merchant wholesalers .....	5 390	X	87 592 604	X	100.0	68.5
	10300	Tires and tubes .....	18	1 335 787	296 075	22.2	.3	X
	10600	Rough, dressed, and finished dimensional lumber .....	25	268 033	15 768	5.9	Z	X
	11140	Iron and steel wire and wire products .....	64	784 830	10 511	1.3	Z	X
	11700	Hardware .....	11	133 141	5 256	3.9	Z	X
	12200	Farm machinery, equipment, and parts .....	38	487 015	12 263	2.5	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	60	778 698	23 651	3.0	Z	X
	14100	Packaged frozen food .....	11	375 772	6 131	1.6	Z	X
	14400	Confectioneries .....	13	168 178	30 658	18.2	Z	65.0
	14411	Candy .....	7	126 798	11 972	9.4	Z	X
	14413	Nuts .....	11	120 042	10 883	9.1	Z	X
	14700	Fresh fruits and vegetables .....	6	30 657	11 387	37.1	Z	X
	14800	Coffee, tea, and spices .....	20	551 833	52 558	9.5	.1	34.3
	14811	Coffee .....	9	297 797	30 534	10.3	Z	X
	14812	Tea .....	9	154 105	1 026	.7	Z	X
	14813	Spices .....	15	202 931	20 998	10.3	Z	X
	14820	Bread and baked goods .....	7	121 754	1 752	1.4	Z	68.5
	14822	Cookies, cakes, and other baked goods .....	7	121 754	1 752	1.4	Z	X
	14830	Canned food .....	15	426 576	21 899	5.1	Z	26.4
	14831	Canned and bottled fruits, vegetables, and juices .....	15	426 576	19 416	4.6	Z	X
	14834	Canned fish and seafood .....	6	65 680	112	.2	Z	X
	14836	Other canned food, including canned poultry products .....	8	184 430	1 769	1.0	Z	X
	14850	Soft drinks and bottled water .....	8	123 506	1 752	1.4	Z	67.4
	14851	Packaged soft drinks .....	8	123 506	1 503	1.2	Z	X
	14860	Grocery specialties .....	42	704 245	85 844	12.2	.1	30.3
	14861	Pasta .....	13	146 349	12 696	8.7	Z	X
	14863	Cooking oils and margarine .....	15	387 553	14 016	3.6	Z	X
	14864	Flour .....	17	249 852	22 762	9.1	Z	X
	14865	Pickles, preserves, jellies, jams, and sauces .....	11	142 518	7 281	5.1	Z	X
	14866	Refined sugar .....	11	219 196	13 407	6.1	Z	X
	14867	Pet food .....	6	79 622	10 321	13.0	Z	X
	14868	Other grocery specialties .....	11	161 695	4 604	2.8	Z	X
	14900	Grain, beans, and seeds .....	5 390	87 592 604	80 035 687	91.4	91.4	66.2
	14911	Corn, excluding corn grown for silage .....	4 225	77 169 960	30 796 440	39.9	35.2	
	14912	Oats and barley .....	1 678	28 418 544	1 836 838	6.5	2.1	
	14913	Wheat .....	3 335	67 305 281	16 679 604	24.8	19.0	
	14914	Sorghum, excluding sorghum grown for silage .....	1 246	34 642 875	2 265 032	6.5	2.6	
	14915	Soybeans .....	3 748	71 344 176	22 992 082	32.2	26.2	
	14916	Seeds and other grains, beans, and rice .....	1 630	29 158 702	5 465 691	18.7	6.2	
	15000	Cattle, hogs, sheep, and goats .....	64	762 932	54 309	7.1	.1	67.2
	15011	Cattle .....	31	337 765	16 473	4.9	Z	X
	15012	Hogs .....	42	460 361	37 354	8.1	Z	X
	15013	Sheep .....	6	23 254	212	.9	Z	X
	15140	Inedible farm products .....	45	364 385	40 295	11.1	Z	55.1
	15141	Raw sugar .....	8	121 049	6 513	5.4	Z	X
	15143	Other inedible farm products .....	35	238 180	33 756	14.2	Z	X
	15300	Plastics materials and basic shapes .....	7	1 311 261	14 016	1.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	70	1 031 841	47 302	4.6	.1	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	725	7 356 027	522 073	7.1	.6	X
	15420	Liquefied petroleum (LP) .....	319	4 226 343	129 642	3.1	.1	X
	15800	Farm supplies .....	2 642	24 424 322	4 516 456	18.5	5.2	66.4
	15811	Hay and straw .....	71	322 157	24 570	7.6	Z	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 175	9 743 595	483 085	5.0	.6	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	803	7 973 564	708 910	8.9	.8	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	955	9 344 990	682 714	7.3	.8	X
	15815	Insecticides, fungicides, and pesticides .....	738	6 998 057	301 928	4.3	.3	X
	15816	Other agricultural chemicals and fertilizers .....	1 724	16 795 874	1 752 448	10.4	2.0	X
	15817	Seeds and bulbs for planting .....	1 244	12 950 508	343 344	2.7	.4	X
	15818	Other farm supplies, including harness and saddlery equipment .....	1 072	9 358 179	219 457	2.3	.3	X
	19700	Service receipts and labor charges, including installed parts .....	859	19 385 119	292 571	1.5	.3	X
	19810	Miscellaneous commodities .....	383	6 987 262	351 260	5.0	.4	X
	19910	Receipts from Commodity Credit Corporation .....	242	3 798 015	75 333	2.0	.1	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	958	8 895 905	306 586	3.4	.4	X
	19940	Rental and operating lease receipts .....	466	14 534 241	111 247	.8	.1	X
424510		Grain and field bean merchant wholesalers .....	5 390	X	87 592 604	X	100.0	68.5
	10300	Tires and tubes .....	18	1 335 787	296 075	22.2	.3	X
	10600	Rough, dressed, and finished dimensional lumber .....	25	268 033	15 768	5.9	Z	X
	11140	Iron and steel wire and wire products .....	64	784 830	10 511	1.3	Z	X
	11700	Hardware .....	11	133 141	5 256	3.9	Z	X
	12200	Farm machinery, equipment, and parts .....	38	487 015	12 263	2.5	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	60	778 698	23 651	3.0	Z	X
	14100	Packaged frozen food .....	11	375 772	6 131	1.6	Z	X
	14400	Confectioneries .....	13	168 178	30 658	18.2	Z	65.0
	14411	Candy .....	7	126 798	11 972	9.4	Z	X
	14413	Nuts .....	11	120 042	10 883	9.1	Z	X
	14700	Fresh fruits and vegetables .....	6	30 657	11 387	37.1	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—	
						Establishments with the product line	All estab- lishments <sup>2</sup>
424510		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—</b> Con.					
		Grain and field bean merchant wholesalers—Con.					
	14800	Coffee, tea, and spices .....	20	551 833	52 558	9.5	.1
	14811	Coffee .....	9	297 797	30 534	10.3	Z
	14812	Tea .....	9	154 105	1 026	.7	Z
	14813	Spices .....	15	202 931	20 998	10.3	X
	14820	Bread and baked goods .....	7	121 754	1 752	1.4	Z
	14822	Cookies, cakes, and other baked goods .....	7	121 754	1 752	1.4	Z
	14830	Canned food .....	15	426 576	21 899	5.1	Z
	14831	Canned and bottled fruits, vegetables, and juices .....	15	426 576	19 416	4.6	Z
	14834	Canned fish and seafood .....	6	65 680	112	.2	Z
	14836	Other canned food, including canned poultry products .....	8	184 430	1 769	1.0	Z
	14850	Soft drinks and bottled water .....	8	123 506	1 752	1.4	Z
	14851	Packaged soft drinks .....	8	123 506	1 503	1.2	X
	14860	Grocery specialties .....	42	704 245	85 844	12.2	.1
	14861	Pasta .....	13	146 349	12 696	8.7	Z
	14863	Cooking oils and margarine .....	15	387 553	14 016	3.6	Z
	14864	Flour .....	17	249 852	22 762	9.1	Z
	14865	Pickles, preserves, jellies, jams, and sauces .....	11	142 518	7 281	5.1	Z
	14866	Refined sugar .....	11	219 196	13 407	6.1	Z
	14867	Pet food .....	6	79 622	10 321	13.0	X
	14868	Other grocery specialties .....	11	161 695	4 604	2.8	Z
	14900	Grain, beans, and seeds .....	5 390	87 592 604	80 035 687	91.4	91.4
	14911	Corn, excluding corn grown for silage .....	4 225	77 169 960	30 796 440	39.9	35.2
	14912	Oats and barley .....	1 678	28 418 544	1 836 838	6.5	2.1
	14913	Wheat .....	3 335	67 305 281	16 679 604	24.8	19.0
	14914	Sorghum, excluding sorghum grown for silage .....	1 246	34 642 875	2 265 032	6.5	2.6
	14915	Soybeans .....	3 748	71 344 176	22 992 082	32.2	26.2
	14916	Seeds and other grains, beans, and rice .....	1 630	29 158 702	5 465 691	18.7	6.2
	15000	Cattle, hogs, sheep, and goats .....	64	762 932	54 309	7.1	.1
	15011	Cattle .....	31	337 765	16 473	4.9	Z
	15012	Hogs .....	42	460 361	37 354	8.1	Z
	15013	Sheep .....	6	23 254	212	.9	Z
	15140	Inedible farm products .....	45	364 385	40 295	11.1	Z
	15141	Raw sugar .....	8	121 049	6 513	5.4	Z
	15143	Other inedible farm products .....	35	238 180	33 756	14.2	X
	15300	Plastics materials and basic shapes .....	7	1 311 261	14 016	1.1	Z
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	70	1 031 841	47 302	4.6	.1
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	725	7 356 027	522 073	7.1	.6
	15420	Liquefied petroleum (LP) .....	319	4 226 343	129 642	3.1	.1
	15800	Farm supplies .....	2 642	24 424 322	4 516 456	18.5	5.2
	15811	Hay and straw .....	71	322 157	24 570	7.6	Z
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 175	9 743 595	483 085	5.0	.6
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	803	7 973 564	708 910	8.9	.8
	15814	Herbicides, soil sterilizers, and soil conditioners .....	955	9 344 990	682 714	7.3	.8
	15815	Insecticides, fungicides, and pesticides .....	738	6 998 057	301 928	4.3	.3
	15816	Other agricultural chemicals and fertilizers .....	1 724	16 795 874	1 752 448	10.4	2.0
	15817	Seeds and bulbs for planting .....	1 244	12 950 508	343 344	2.7	.4
	15818	Other farm supplies, including harness and saddlery equipment .....	1 072	9 358 179	219 457	2.3	.3
	19700	Service receipts and labor charges, including installed parts .....	859	19 385 119	292 571	1.5	.3
	19810	Miscellaneous commodities .....	383	6 987 262	351 260	5.0	.4
	19910	Receipts from Commodity Credit Corporation .....	242	3 798 015	75 333	2.0	.1
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	958	8 895 905	306 586	3.4	.4
	19940	Rental and operating lease receipts .....	466	14 534 241	111 247	.8	.1
42452		Livestock merchant wholesalers .....	1 106	X	7 402 942	X	100.0
	14900	Grain, beans, and seeds .....	50	188 849	27 761	14.7	.4
	14911	Corn, excluding corn grown for silage .....	31	160 072	13 806	8.6	Z
	14912	Oats and barley .....	14	45 618	327	.7	Z
	14913	Wheat .....	14	60 460	766	1.3	Z
	14915	Soybeans .....	22	136 951	10 627	7.8	.1
	14916	Seeds and other grains, beans, and rice .....	11	34 571	1 869	5.4	Z
	15000	Cattle, hogs, sheep, and goats .....	1 106	7 402 942	7 279 610	98.3	98.3
	15011	Cattle .....	628	6 213 141	5 871 733	94.5	79.3
	15012	Hogs .....	600	2 164 694	1 352 770	62.5	18.3
	15013	Sheep .....	107	519 538	42 295	8.1	.6
	15014	Goats .....	62	223 125	12 812	5.7	.2
	15100	Hides, skins, and pelts .....	8	10 956	3 331	30.4	Z
	15140	Inedible farm products .....	29	46 935	12 585	26.8	Z
	15142	Horses, mules, and donkeys .....	29	46 935	12 585	26.8	.2
	15800	Farm supplies .....	79	235 043	55 374	23.6	.7
	15811	Hay and straw .....	30	61 823	6 180	10.0	.1
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	22	130 926	7 212	5.5	.1
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	30	148 775	37 752	25.4	.5
	15818	Other farm supplies, including harness and saddlery equipment .....	16	104 204	3 202	3.1	Z
	19700	Service receipts and labor charges, including installed parts .....	19	115 486	3 479	3.0	Z
	19810	Miscellaneous commodities .....	45	93 129	6 737	7.2	.1
	19910	Receipts from Commodity Credit Corporation .....	13	139 768	4 368	3.1	X

See footnotes at end of table.

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—	
						Establishments with the product line	All estab- lishments <sup>2</sup>
		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—</b> Con.					
42452		Livestock merchant wholesalers—Con.					
	19940	Rental and operating lease receipts .....	24	67 589	3 257	4.8	Z X
424520		Livestock merchant wholesalers .....	1 106	X	7 402 942	X	100.0 63.1
	14900	Grain, beans, and seeds .....	50	188 849	27 761	14.7	.4 63.0
	14911	Corn, excluding corn grown for silage .....	31	160 072	13 806	8.6	.2 X
	14912	Oats and barley .....	14	45 618	327	.7	Z X
	14913	Wheat .....	14	60 460	766	1.3	Z X
	14915	Soybeans .....	22	136 951	10 627	7.8	.1 X
	14916	Seeds and other grains, beans, and rice .....	11	34 571	1 869	5.4	Z X
	15000	Cattle, hogs, sheep, and goats .....	1 106	7 402 942	7 279 610	98.3	98.3 61.1
	15011	Cattle .....	628	6 213 141	5 871 733	94.5	79.3 X
	15012	Hogs .....	600	2 164 694	1 352 770	62.5	18.3 X
	15013	Sheep .....	107	519 538	42 295	8.1	.6 X
	15014	Goats .....	62	223 125	12 812	5.7	.2 X
	15100	Hides, skins, and pelts .....	8	10 956	3 331	30.4	Z X
	15140	Inedible farm products .....	29	46 935	12 585	26.8	.2 60.6
	15142	Horses, mules, and donkeys .....	29	46 935	12 585	26.8	.2 X
	15800	Farm supplies .....	79	235 043	55 374	23.6	.7 63.0
	15811	Hay and straw .....	30	61 823	6 180	10.0	.1 X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	22	130 926	7 212	5.5	.1 X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	30	148 775	37 752	25.4	.5 X
	15818	Other farm supplies, including harness and saddlery equipment .....	16	104 204	3 202	3.1	Z X
	19700	Service receipts and labor charges, including installed parts .....	19	115 486	3 479	3.0	Z X
	19810	Miscellaneous commodities .....	45	93 129	6 737	7.2	.1 X
	19910	Receipts from Commodity Credit Corporation .....	13	139 768	4 368	3.1	Z X
	19940	Rental and operating lease receipts .....	24	67 589	3 257	4.8	Z X
42459		Other farm product raw material merchant wholesalers .....	1 048	X	11 454 718	X	100.0 76.7
	12320	General-purpose industrial machinery, equipment, and parts .....	8	100 383	5 289	5.3	Z X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	27 019	10 572	39.1	.1 X
	14400	Confectioneries .....	7	34 744	16 715	48.1	.1 X
	14700	Fresh fruits and vegetables .....	9	8 452	2 628	31.1	Z X
	14860	Grocery specialties .....	22	427 303	75 735	17.7	.7 X
	14900	Grain, beans, and seeds .....	18	54 037	10 512	19.5	.1 76.7
	14911	Corn, excluding corn grown for silage .....	11	47 490	2 805	5.9	Z X
	14913	Wheat .....	9	45 087	1 910	4.2	Z X
	14915	Soybeans .....	14	47 597	3 402	7.1	Z X
	14916	Seeds and other grains, beans, and rice .....	6	10 931	1 065	9.7	Z X
	15000	Cattle, hogs, sheep, and goats .....	14	12 571	4 854	38.6	Z 76.7
	15011	Cattle .....	14	12 571	4 370	34.8	Z X
	15012	Hogs .....	6	3 226	479	14.8	Z X
	15100	Hides, skins, and pelts .....	195	1 634 662	1 553 176	95.0	13.6 X
	15120	Leaf tobacco .....	148	1 340 308	1 302 739	97.2	11.4 71.5
	15121	Leaf tobacco stemmed and re-dried at this location .....	12	202 051	89 107	44.1	.8 X
	15122	All other leaf tobacco .....	148	1 340 308	1 213 632	90.5	10.6 X
	15130	Wool, wool tops, and mohair .....	43	108 206	79 316	73.3	.7 X
	15140	Inedible farm products .....	478	2 598 735	2 428 233	93.4	21.2 71.6
	15141	Raw sugar .....	31	1 768 713	1 653 678	93.5	14.4 X
	15142	Horses, mules, and donkeys .....	128	44 020	39 533	89.8	.3 X
	15143	Other inedible farm products .....	324	811 694	735 022	90.6	6.4 X
	15200	Raw cotton .....	203	5 852 997	5 732 161	97.9	50.0 X
	15300	Plastics materials and basic shapes .....	6	5 109	52	1.0	Z X
	15800	Farm supplies .....	77	142 037	25 008	17.6	.2 70.4
	15811	Hay and straw .....	13	1 661	266	16.0	Z X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	15	43 165	1 048	2.4	Z X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	19 029	1 551	8.2	Z X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	18	28 770	1 101	3.8	Z X
	15815	Insecticides, fungicides, and pesticides .....	13	51 206	4 865	9.5	Z X
	15816	Other agricultural chemicals and fertilizers .....	18	59 423	9 033	15.2	.1 X
	15817	Seeds and bulbs for planting .....	18	83 737	5 866	7.0	.1 X
	15818	Other farm supplies, including harness and saddlery equipment .....	29	29 562	1 278	4.3	Z X
	15900	Tobacco and tobacco products .....	6	5 938	1 809	30.5	Z 76.7
	15913	Other tobacco products, excluding leaf tobacco .....	6	5 938	1 809	30.5	Z X
	16150	Wigs, yarns, and leather products .....	6	59 116	14 044	23.8	.1 X
	19700	Service receipts and labor charges, including installed parts .....	62	1 531 498	43 896	2.9	.4 X
	19810	Miscellaneous commodities .....	63	524 174	47 519	9.1	.4 X
	19910	Receipts from Commodity Credit Corporation .....	22	271 128	12 660	4.7	.1 X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	13	54 900	6 316	11.5	.1 X
	19940	Rental and operating lease receipts .....	17	39 346	7 941	20.2	.1 X
424590		Other farm product raw material merchant wholesalers .....	1 048	X	11 454 718	X	100.0 76.7
	12320	General-purpose industrial machinery, equipment, and parts .....	8	100 383	5 289	5.3	Z X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	27 019	10 572	39.1	.1 X
	14400	Confectioneries .....	7	34 744	16 715	48.1	.1 X
	14700	Fresh fruits and vegetables .....	9	8 452	2 628	31.1	Z X
	14860	Grocery specialties .....	22	427 303	75 735	17.7	.7 X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—	
						Establishments with the product line	All estab- lishments <sup>2</sup>
424590		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—</b> Con.					
		Other farm product raw material merchant wholesalers—Con.					
	14900	Grain, beans, and seeds .....	18	54 037	10 512	19.5	.1
	14911	Corn, excluding corn grown for silage .....	11	47 490	2 805	5.9	Z
	14913	Wheat .....	9	45 087	1 910	4.2	Z
	14915	Soybeans .....	14	47 597	3 402	7.1	Z
	14916	Seeds and other grains, beans, and rice .....	6	10 931	1 065	9.7	Z
	15000	Cattle, hogs, sheep, and goats .....	14	12 571	4 854	38.6	Z
	15011	Cattle .....	14	12 571	4 370	34.8	Z
	15012	Hogs .....	6	3 226	479	14.8	Z
	15100	Hides, skins, and pelts .....	195	1 634 662	1 553 176	95.0	13.6
	15120	Leaf tobacco .....	148	1 340 308	1 302 739	97.2	11.4
	15121	Leaf tobacco stemmed and re-dried at this location .....	12	202 051	89 107	44.1	.8
	15122	All other leaf tobacco .....	148	1 340 308	1 213 632	90.5	10.6
	15130	Wool, wool tops, and mohair .....	43	108 206	79 316	73.3	.7
	15140	Inedible farm products .....	478	2 598 735	2 428 233	93.4	21.2
	15141	Raw sugar .....	31	1 768 713	1 653 678	93.5	14.4
	15142	Horses, mules, and donkeys .....	128	44 020	39 533	89.8	.3
	15143	Other inedible farm products .....	324	811 694	735 022	90.6	6.4
	15200	Raw cotton .....	203	5 852 997	5 732 161	97.9	50.0
	15300	Plastics materials and basic shapes .....	6	5 109	52	1.0	Z
	15800	Farm supplies .....	77	142 037	25 008	17.6	.2
	15811	Hay and straw .....	13	1 661	266	16.0	Z
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	15	43 165	1 048	2.4	Z
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	19 029	1 551	8.2	Z
	15814	Herbicides, soil sterilizers, and soil conditioners .....	18	28 770	1 101	3.8	Z
	15815	Insecticides, fungicides, and pesticides .....	13	51 206	4 865	9.5	Z
	15816	Other agricultural chemicals and fertilizers .....	18	59 423	9 033	15.2	.1
	15817	Seeds and bulbs for planting .....	18	83 737	5 866	7.0	.1
	15818	Other farm supplies, including harness and saddlery equipment .....	29	29 562	1 278	4.3	Z
	15900	Tobacco and tobacco products .....	6	5 938	1 809	30.5	Z
	15913	Other tobacco products, excluding leaf tobacco .....	6	5 938	1 809	30.5	Z
	16150	Wigs, yarns, and leather products .....	6	59 116	14 044	23.8	.1
	19700	Service receipts and labor charges, including installed parts .....	62	1 531 498	43 896	2.9	.4
	19810	Miscellaneous commodities .....	63	524 174	47 519	9.1	.4
	19910	Receipts from Commodity Credit Corporation .....	22	271 128	12 660	4.7	.1
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	13	54 900	6 316	11.5	.1
	19940	Rental and operating lease receipts .....	17	39 346	7 941	20.2	.1
42491		Farm supplies merchant wholesalers .....	6 909	X	40 316 894	X	100.0
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies .....	9	45 877	1 048	2.3	Z
	10300	Tires and tubes .....	33	536 256	19 376	3.6	Z
	10400	Household and lawn furniture .....	8	37 254	4 592	12.3	Z
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	9	22 916	1 131	4.9	Z
	10600	Rough, dressed, and finished dimensional lumber .....	13	201 278	8 744	4.3	Z
	10620	Plywood and millwork .....	8	51 039	1 932	3.8	Z
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile .....	6	11 806	2 361	20.0	Z
	10740	Other construction products and materials .....	49	359 865	16 832	4.7	Z
	11140	Iron and steel wire and wire products .....	11	13 762	1 131	8.2	Z
	11400	Electrical apparatus and equipment .....	15	23 906	1 450	6.1	Z
	11500	Electric household appliances, including gas clothes dryers .....	13	15 918	592	3.7	Z
	11700	Hardware .....	219	1 506 456	86 114	5.7	.2
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	26	59 514	8 771	14.7	Z
	12200	Farm machinery, equipment, and parts .....	563	3 465 430	180 480	5.2	.4
	12220	Lawn and garden machinery, equipment, and parts .....	202	1 566 430	203 066	13.0	.5
	12320	General-purpose industrial machinery, equipment, and parts .....	32	2 628 515	95 150	3.6	.2
	12520	Janitorial equipment and supplies .....	6	5 618	1 587	28.2	Z
	12700	Sporting and recreational goods and supplies .....	25	33 467	2 958	8.8	Z
	13300	Office paper, office supplies, greeting cards, and labels .....	6	5 618	404	7.2	Z
	13400	Paper and plastic products .....	18	71 840	5 795	8.1	Z
	13411	Cardboard boxes .....	14	61 240	1 800	2.9	Z
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries .....	11	115 220	11 430	9.9	Z
	13800	Men's and boys' wear .....	11	2 450 791	3 205	.1	Z
	13900	Women's, misses', and girls' wear .....	7	2 437 972	14 516	.6	Z
	14000	Footwear .....	13	17 344	1 131	6.5	Z
	14700	Fresh fruits and vegetables .....	10	23 465	4 482	19.1	Z
	14860	Grocery specialties .....	90	2 680 259	63 871	2.4	Z
	14900	Grain, beans, and seeds .....	995	8 301 592	1 407 043	16.9	3.5
	14911	Corn, excluding corn grown for silage .....	736	7 254 673	464 090	6.4	1.2
	14912	Oats and barley .....	270	1 725 216	28 577	1.7	.1
	14913	Wheat .....	364	3 253 133	102 541	3.2	.3
	14914	Sorghum, excluding sorghum grown for silage .....	118	1 998 238	50 014	2.5	.1
	14915	Soybeans .....	641	6 952 027	428 517	6.2	1.1
	14916	Seeds and other grains, beans, and rice .....	539	5 120 694	333 304	6.5	.8
	15000	Cattle, hogs, sheep, and goats .....	39	344 693	51 320	14.9	.1
	15011	Cattle .....	20	56 286	17 555	31.2	Z
	15012	Hogs .....	20	288 407	33 765	11.7	.1
	15140	Inedible farm products .....	13	13 824	1 158	8.4	Z
	15143	Other inedible farm products .....	9	8 672	943	10.9	Z

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments <sup>2</sup>	
42491		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.</b>						
		Farm supplies merchant wholesalers—Con.						
	15300	Plastics materials and basic shapes.....	9	2 442 873	114 811	4.7	.3	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	133	3 774 715	205 510	5.4	.5	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	153	781 701	92 339	11.8	.2	X
	15420	Liquefied petroleum (LP) .....	18	392 341	26 660	6.8	.1	X
	15800	Farm supplies.....	6 909	40 316 894	35 873 862	89.0	89.0	41.5
	15811	Hay and straw .....	478	3 118 033	2 545 430	81.6	6.3	X
	15812	Poultry and livestock feeds, including silage, not mixed on location.....	1 266	6 212 277	3 820 262	61.5	9.5	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	357	3 125 035	541 968	17.3	1.3	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	2 345	15 199 548	5 537 614	36.4	13.7	X
	15815	Insecticides, fungicides, and pesticides .....	2 342	15 134 605	3 967 792	26.2	9.8	X
	15816	Other agricultural chemicals and fertilizers .....	4 298	26 111 572	13 218 599	50.6	32.8	X
	15817	Seeds and bulbs for planting .....	3 066	14 317 967	4 891 907	34.2	12.1	X
	15818	Other farm supplies, including harness and saddlery equipment .....	1 115	5 143 722	1 350 290	26.3	3.3	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies .....	21	38 068	3 121	8.2	Z	X
	16100	Books, periodicals, newspapers, and other printed materials .....	13	380 250	7 541	2.0	Z	62.5
	16101	Books .....	13	380 250	3 800	1.0	Z	X
	16102	Periodicals, newspapers, and other printed materials .....	9	376 736	3 741	1.0	Z	X
	16110	Flowers and florists' supplies .....	87	458 521	101 871	22.2	.3	X
	16150	Wigs, yarns, and leather products .....	34	2 523 412	841 135	33.3	2.1	X
	19700	Service receipts and labor charges, including installed parts .....	1 438	5 100 257	440 083	8.6	1.1	X
	19740	Receipts for installing equipment .....	22	23 942	5 467	22.8	Z	X
	19810	Miscellaneous commodities .....	792	3 215 328	226 822	7.1	.6	X
	19910	Receipts from Commodity Credit Corporation .....	16	46 134	1 320	2.9	Z	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	151	699 953	41 088	5.9	.1	X
	19940	Rental and operating lease receipts .....	99	498 733	13 351	2.7	Z	X
424910		Farm supplies merchant wholesalers.....	6 909	X	40 316 894	X	100.0	62.5
	10200	New and rebuilt automotive parts and supplies, and trailer parts and supplies .....	9	45 877	1 048	2.3	Z	X
	10300	Tires and tubes .....	33	536 256	19 376	3.6	Z	X
	10400	Household and lawn furniture .....	8	37 254	4 592	12.3	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	9	22 916	1 131	4.9	Z	X
	10600	Rough, dressed, and finished dimensional lumber .....	13	201 278	8 744	4.3	Z	X
	10620	Plywood and millwork .....	8	51 039	1 932	3.8	Z	X
	10700	Concrete, cement, sand, gravel, stone, brick, block, and tile .....	6	11 806	2 361	20.0	Z	X
	10740	Other construction products and materials .....	49	359 865	16 832	4.7	Z	X
	11140	Iron and steel wire and wire products .....	11	13 762	1 131	8.2	Z	X
	11400	Electrical apparatus and equipment .....	15	23 906	1 450	6.1	Z	X
	11500	Electric household appliances, including gas clothes dryers .....	13	15 918	592	3.7	Z	X
	11700	Hardware .....	219	1 506 456	86 114	5.7	.2	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	26	59 514	8 771	14.7	Z	X
	12200	Farm machinery, equipment, and parts .....	563	3 465 430	180 480	5.2	.4	X
	12220	Lawn and garden machinery, equipment, and parts .....	202	1 566 430	203 066	13.0	.5	X
	12320	General-purpose industrial machinery, equipment, and parts .....	32	2 628 515	95 150	3.6	.2	X
	12520	Janitorial equipment and supplies .....	6	5 618	1 587	28.2	Z	X
	12700	Sporting and recreational goods and supplies .....	25	33 467	2 958	8.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	6	5 618	404	7.2	Z	X
	13400	Paper and plastic products .....	18	71 840	5 795	8.1	Z	61.1
	13411	Cardboard boxes .....	14	61 240	1 800	2.9	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries .....	11	115 220	11 430	9.9	Z	X
	13800	Men's and boys' wear .....	11	2 450 791	3 205	.1	Z	X
	13900	Women's, misses', and girls' wear .....	7	2 437 972	14 516	.6	Z	X
	14000	Footwear .....	13	17 344	1 131	6.5	Z	X
	14700	Fresh fruits and vegetables .....	10	23 465	4 482	19.1	Z	X
	14860	Grocery specialties .....	90	2 680 259	63 871	2.4	Z	X
	14900	Grain, beans, and seeds .....	995	8 301 592	1 407 043	16.9	3.5	60.7
	14911	Corn, excluding corn grown for silage .....	736	7 254 673	464 090	6.4	1.2	X
	14912	Oats and barley .....	270	1 725 216	28 577	1.7	.1	X
	14913	Wheat .....	364	3 253 133	102 541	3.2	.3	X
	14914	Sorghum, excluding sorghum grown for silage .....	118	1 998 238	50 014	2.5	.1	X
	14915	Soybeans .....	641	6 952 027	428 517	6.2	1.1	X
	14916	Seeds and other grains, beans, and rice .....	539	5 120 694	333 304	6.5	.8	X
	15000	Cattle, hogs, sheep, and goats .....	39	344 693	51 320	14.9	.1	53.6
	15011	Cattle .....	20	56 286	17 555	31.2	Z	X
	15012	Hogs .....	20	288 407	33 765	11.7	.1	X
	15140	Inedible farm products .....	13	13 824	1 158	8.4	Z	37.3
	15143	Other inedible farm products .....	9	8 672	943	10.9	Z	X
	15300	Plastics materials and basic shapes .....	9	2 442 873	114 811	4.7	.3	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .....	133	3 774 715	205 510	5.4	.5	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	153	781 701	92 339	11.8	.2	X
	15420	Liquefied petroleum (LP) .....	18	392 341	26 660	6.8	.1	X
	15800	Farm supplies .....	6 909	40 316 894	35 873 862	89.0	89.0	41.5
	15811	Hay and straw .....	478	3 118 033	2 545 430	81.6	6.3	X
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	1 266	6 212 277	3 820 262	61.5	9.5	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	357	3 125 035	541 968	17.3	1.3	X
	15814	Herbicides, soil sterilizers, and soil conditioners .....	2 345	15 199 548	5 537 614	36.4	13.7	X
	15815	Insecticides, fungicides, and pesticides .....	2 342	15 134 605	3 967 792	26.2	9.8	X
	15816	Other agricultural chemicals and fertilizers .....	4 298	26 111 572	13 218 599	50.6	32.8	X

See footnotes at end of table.

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—	
						Establishments with the product line	All estab- lishments <sup>2</sup>
		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—</b> Con.					
424910		Farm supplies merchant wholesalers—Con.					
	15800	Farm supplies—Con.					
	15817	Seeds and bulbs for planting .....	3 066	14 317 967	4 891 907	34.2	12.1
	15818	Other farm supplies, including harness and saddlery equipment .....	1 115	5 143 722	1 350 290	26.3	3.3
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies .....	21	38 068	3 121	8.2	Z
	16100	Books, periodicals, newspapers, and other printed materials .....	13	380 250	7 541	2.0	Z
	16101	Books .....	13	380 250	3 800	1.0	Z
	16102	Periodicals, newspapers, and other printed materials .....	9	376 736	3 741	1.0	Z
	16110	Flowers and florists' supplies .....	87	458 521	101 871	22.2	.3
	16150	Wigs, yarns, and leather products .....	34	2 523 412	841 135	33.3	2.1
	19700	Service receipts and labor charges, including installed parts .....	1 438	5 100 257	440 083	8.6	1.1
	19740	Receipts for installing equipment .....	22	23 942	5 467	22.8	Z
	19810	Miscellaneous commodities .....	792	3 215 328	226 822	7.1	.6
	19910	Receipts from Commodity Credit Corporation .....	16	46 134	1 320	2.9	Z
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services .....	151	699 953	41 088	5.9	.1
	19940	Rental and operating lease receipts .....	99	498 733	13 351	2.7	Z
424933		Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 806	X	9 838 406	X	100.0
	10400	Household and lawn furniture .....	6	1 968	394	20.0	Z
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils .....	51	88 349	3 640	4.1	Z
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	24	38 370	6 690	17.4	.1
	11700	Hardware .....	28	103 795	12 200	11.8	.1
	12200	Farm machinery, equipment, and parts .....	17	23 415	6 198	26.5	.1
	12220	Lawn and garden machinery, equipment, and parts .....	30	75 067	3 345	4.5	Z
	12800	Toys and hobby goods and supplies .....	62	53 619	6 297	11.7	.1
	13000	Jewelry, diamonds, gemstones, and watches .....	6	4 821	394	8.2	Z
	13300	Office paper, office supplies, greeting cards, and labels .....	36	92 481	17 217	18.6	.2
	14400	Confectioneries .....	11	5 313	98	1.8	Z
	15800	Farm supplies .....	94	243 205	37 682	15.5	.4
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	10	11 958	2 398	20.1	Z
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	10 596	9	.1	Z
	15814	Herbicides, soil sterilizers, and soil conditioners .....	21	22 946	2 037	8.9	Z
	15815	Insecticides, fungicides, and pesticides .....	21	22 946	1 949	8.5	Z
	15816	Other agricultural chemicals and fertilizers .....	63	44 037	2 845	6.5	Z
	15817	Seeds and bulbs for planting .....	21	187 207	28 444	15.2	.3
	16100	Books, periodicals, newspapers, and other printed materials .....	26	105 369	28 828	27.4	.3
	16101	Books .....	20	21 450	486	2.3	Z
	16102	Periodicals, newspapers, and other printed materials .....	16	94 203	28 342	30.1	.3
	16110	Flowers and florists' supplies .....	4 806	9 838 406	9 562 827	97.2	97.2
	16120	Art goods, including novelties and souvenirs .....	75	162 629	29 221	18.0	.3
	16150	Wigs, yarns, and leather products .....	15	78 510	23 317	29.7	.2
	19700	Service receipts and labor charges, including installed parts .....	154	279 706	31 386	11.2	.3
	19701	Labor charges for repair work .....	36	66 254	7 446	11.2	.1
	19702	Parts installed in repair work .....	32	66 262	11 050	16.7	.1
	19703	Other service receipts and labor charges .....	105	206 015	12 890	6.3	.1
	19810	Miscellaneous commodities .....	66	158 497	41 322	26.1	.4
424930		Flower, nursery stock, and florists' supplies merchant wholesalers .....	4 806	X	9 838 406	X	100.0
	10400	Household and lawn furniture .....	6	1 968	394	20.0	Z
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils .....	51	88 349	3 640	4.1	Z
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	24	38 370	6 690	17.4	.1
	11700	Hardware .....	28	103 795	12 200	11.8	.1
	12200	Farm machinery, equipment, and parts .....	17	23 415	6 198	26.5	.1
	12220	Lawn and garden machinery, equipment, and parts .....	30	75 067	3 345	4.5	Z
	12800	Toys and hobby goods and supplies .....	62	53 619	6 297	11.7	.1
	13000	Jewelry, diamonds, gemstones, and watches .....	6	4 821	394	8.2	Z
	13300	Office paper, office supplies, greeting cards, and labels .....	36	92 481	17 217	18.6	.2
	14400	Confectioneries .....	11	5 313	98	1.8	Z
	15800	Farm supplies .....	94	243 205	37 682	15.5	.4
	15812	Poultry and livestock feeds, including silage, not mixed on location .....	10	11 958	2 398	20.1	Z
	15813	Prepared poultry and livestock feeds, including silage, mixed on location .....	10	10 596	9	.1	Z
	15814	Herbicides, soil sterilizers, and soil conditioners .....	21	22 946	2 037	8.9	Z
	15815	Insecticides, fungicides, and pesticides .....	21	22 946	1 949	8.5	Z
	15816	Other agricultural chemicals and fertilizers .....	63	44 037	2 845	6.5	Z
	15817	Seeds and bulbs for planting .....	21	187 207	28 444	15.2	.3
	16100	Books, periodicals, newspapers, and other printed materials .....	26	105 369	28 828	27.4	.3
	16101	Books .....	20	21 450	486	2.3	Z
	16102	Periodicals, newspapers, and other printed materials .....	16	94 203	28 342	30.1	.3
	16110	Flowers and florists' supplies .....	4 806	9 838 406	9 562 827	97.2	97.2
	16120	Art goods, including novelties and souvenirs .....	75	162 629	29 221	18.0	.3
	16150	Wigs, yarns, and leather products .....	15	78 510	23 317	29.7	.2
	19700	Service receipts and labor charges, including installed parts .....	154	279 706	31 386	11.2	.3
	19701	Labor charges for repair work .....	36	66 254	7 446	11.2	.1
	19702	Parts installed in repair work .....	32	66 262	11 050	16.7	.1
	19703	Other service receipts and labor charges .....	105	206 015	12 890	6.3	.1
	19810	Miscellaneous commodities .....	66	158 497	41 322	26.1	.4

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales		Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments <sup>2</sup>	
		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES—</b> Con.						
424930	19940	Flower, nursery stock, and florists' supplies merchant wholesalers—Con. <b>Rental and operating lease receipts . . . . .</b>	38	43 092	984	2.3	Z	X
		<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>						
42491		Farm supplies merchant wholesalers . . . . .	483	X	11 258 766	X	100.0	70.4
	11700	Hardware . . . . .	6	8 659	303	3.5	Z	X
	12220	Lawn and garden machinery, equipment, and parts . . . . .	28	59 259	6 917	11.7	.1	X
	14900	Grain, beans, and seeds . . . . .	49	267 466	23 858	8.9	.2	70.4
	14911	Corn, excluding corn grown for silage . . . . .	40	227 685	6 496	2.9	.1	X
	14912	Oats and barley . . . . .	12	110 856	227	.2	Z	X
	14913	Wheat . . . . .	20	161 747	2 405	1.5	Z	X
	14914	Sorghum, excluding sorghum grown for silage . . . . .	14	137 992	810	.6	Z	X
	14915	Soybeans . . . . .	18	148 449	7 518	5.1	.1	X
	14916	Seeds and other grains, beans, and rice . . . . .	28	228 171	6 402	2.8	.1	X
	15800	Farm supplies . . . . .	483	11 258 766	11 065 378	98.3	98.3	50.5
	15811	Hay and straw . . . . .	9	214 152	14 805	6.9	.1	X
	15812	Poultry and livestock feeds, including silage, not mixed on location . . . . .	88	1 189 521	793 873	66.7	7.1	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location . . . . .	6	31 060	7 984	25.7	.1	X
	15814	Herbicides, soil sterilizers, and soil conditioners . . . . .	100	2 240 115	1 178 912	52.6	10.5	X
	15815	Insecticides, fungicides, and pesticides . . . . .	273	5 272 240	2 995 483	56.8	26.6	X
	15816	Other agricultural chemicals and fertilizers . . . . .	370	8 770 400	5 679 585	64.8	50.4	X
	15817	Seeds and bulbs for planting . . . . .	221	3 272 152	371 172	11.3	3.3	X
	15818	Other farm supplies, including harness and saddlery equipment . . . . .	56	694 926	23 564	3.4	.2	X
	19700	Service receipts and labor charges, including installed parts . . . . .	148	487 996	14 486	3.0	.1	X
	19810	Miscellaneous commodities . . . . .	95	540 255	76 674	14.2	.7	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services . . . . .	15	64 859	1 546	2.4	Z	X
	19940	Rental and operating lease receipts . . . . .	32	58 725	794	1.4	Z	X
424910		Farm supplies merchant wholesalers . . . . .	483	X	11 258 766	X	100.0	70.4
	11700	Hardware . . . . .	6	8 659	303	3.5	Z	X
	12220	Lawn and garden machinery, equipment, and parts . . . . .	28	59 259	6 917	11.7	.1	X
	14900	Grain, beans, and seeds . . . . .	49	267 466	23 858	8.9	.2	70.4
	14911	Corn, excluding corn grown for silage . . . . .	40	227 685	6 496	2.9	.1	X
	14912	Oats and barley . . . . .	12	110 856	227	.2	Z	X
	14913	Wheat . . . . .	20	161 747	2 405	1.5	Z	X
	14914	Sorghum, excluding sorghum grown for silage . . . . .	14	137 992	810	.6	Z	X
	14915	Soybeans . . . . .	18	148 449	7 518	5.1	.1	X
	14916	Seeds and other grains, beans, and rice . . . . .	28	228 171	6 402	2.8	.1	X
	15800	Farm supplies . . . . .	483	11 258 766	11 065 378	98.3	98.3	50.5
	15811	Hay and straw . . . . .	9	214 152	14 805	6.9	.1	X
	15812	Poultry and livestock feeds, including silage, not mixed on location . . . . .	88	1 189 521	793 873	66.7	7.1	X
	15813	Prepared poultry and livestock feeds, including silage, mixed on location . . . . .	6	31 060	7 984	25.7	.1	X
	15814	Herbicides, soil sterilizers, and soil conditioners . . . . .	100	2 240 115	1 178 912	52.6	10.5	X
	15815	Insecticides, fungicides, and pesticides . . . . .	273	5 272 240	2 995 483	56.8	26.6	X
	15816	Other agricultural chemicals and fertilizers . . . . .	370	8 770 400	5 679 585	64.8	50.4	X
	15817	Seeds and bulbs for planting . . . . .	221	3 272 152	371 172	11.3	3.3	X
	15818	Other farm supplies, including harness and saddlery equipment . . . . .	56	694 926	23 564	3.4	.2	X
	19700	Service receipts and labor charges, including installed parts . . . . .	148	487 996	14 486	3.0	.1	X
	19810	Miscellaneous commodities . . . . .	95	540 255	76 674	14.2	.7	X
	19920	Receipts for harvesting, cleaning, shelling, and other farm product preparation services . . . . .	15	64 859	1 546	2.4	Z	X
	19940	Rental and operating lease receipts . . . . .	32	58 725	794	1.4	Z	X
42493		Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	10	X	184 092	X	100.0	97.9
	16110	Flowers and florists' supplies . . . . .	10	184 092	148 566	80.7	80.7	X
424930		Flower, nursery stock, and florists' supplies merchant wholesalers . . . . .	10	X	184 092	X	100.0	97.9
	16110	Flowers and florists' supplies . . . . .	10	184 092	148 566	80.7	80.7	X

<sup>1</sup>For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Product line sales and/or product line percents may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

<sup>3</sup>Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 4. Concentration by Largest Firms for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>WHOLESALE TRADE</b>							
4245	Farm product raw material merchant wholesalers						
	All firms .....	7 544	106 450 264	100.0	2 094 351	485 710	65 750
	4 largest firms .....	373	35 064 896	32.9	244 886	60 278	5 776
	8 largest firms .....	613	46 043 354	43.3	324 046	79 778	7 783
	20 largest firms .....	849	56 187 187	52.8	447 087	110 815	10 348
	50 largest firms .....	1 128	65 944 804	61.9	592 943	143 425	14 213
42451	Grain and field bean merchant wholesalers						
	All firms .....	5 390	87 592 604	100.0	1 694 584	394 909	50 398
	4 largest firms .....	365	33 068 867	37.8	229 442	56 705	5 484
	8 largest firms .....	561	43 796 622	50.0	306 802	75 738	7 448
	20 largest firms .....	811	52 878 116	60.4	421 127	106 761	10 012
	50 largest firms .....	1 027	58 899 360	67.2	544 099	134 364	13 839
424510	Grain and field bean merchant wholesalers						
	All firms .....	5 390	87 592 604	100.0	1 694 584	394 909	50 398
	4 largest firms .....	365	33 068 867	37.8	229 442	56 705	5 484
	8 largest firms .....	561	43 796 622	50.0	306 802	75 738	7 448
	20 largest firms .....	811	52 878 116	60.4	421 127	106 761	10 012
	50 largest firms .....	1 027	58 899 360	67.2	544 099	134 364	13 839
42452	Livestock merchant wholesalers						
	All firms .....	1 106	7 402 942	100.0	115 129	27 706	7 934
	4 largest firms .....	56	2 159 928	29.2	7 507	1 959	330
	8 largest firms .....	159	3 126 608	42.2	13 623	3 511	488
	20 largest firms .....	207	4 254 010	57.5	23 409	5 641	848
	50 largest firms .....	241	5 112 483	69.1	30 431	7 263	1 237
424520	Livestock merchant wholesalers						
	All firms .....	1 106	7 402 942	100.0	115 129	27 706	7 934
	4 largest firms .....	56	2 159 928	29.2	7 507	1 959	330
	8 largest firms .....	159	3 126 608	42.2	13 623	3 511	488
	20 largest firms .....	207	4 254 010	57.5	23 409	5 641	848
	50 largest firms .....	241	5 112 483	69.1	30 431	7 263	1 237
42459	Other farm product raw material merchant wholesalers						
	All firms .....	1 048	11 454 718	100.0	284 638	63 095	7 418
	4 largest firms .....	33	3 361 951	29.3	37 071	6 216	621
	8 largest firms .....	45	5 494 547	48.0	72 419	13 263	1 155
	20 largest firms .....	64	7 301 322	63.7	103 358	20 904	1 821
	50 largest firms .....	125	8 907 140	77.8	135 928	28 571	2 688
424590	Other farm product raw material merchant wholesalers						
	All firms .....	1 048	11 454 718	100.0	284 638	63 095	7 418
	4 largest firms .....	33	3 361 951	29.3	37 071	6 216	621
	8 largest firms .....	45	5 494 547	48.0	72 419	13 263	1 155
	20 largest firms .....	64	7 301 322	63.7	103 358	20 904	1 821
	50 largest firms .....	125	8 907 140	77.8	135 928	28 571	2 688
42491	Farm supplies merchant wholesalers						
	All firms .....	7 392	51 575 660	100.0	2 855 285	697 690	76 587
	4 largest firms .....	438	11 346 255	22.0	461 147	124 311	9 559
	8 largest firms .....	701	16 595 558	32.2	576 725	153 019	12 429
	20 largest firms .....	1 349	23 027 187	44.6	883 299	235 640	19 370
	50 largest firms .....	1 688	30 131 645	58.4	1 223 130	316 739	27 013
424910	Farm supplies merchant wholesalers						
	All firms .....	7 392	51 575 660	100.0	2 855 285	697 690	76 587
	4 largest firms .....	438	11 346 255	22.0	461 147	124 311	9 559
	8 largest firms .....	701	16 595 558	32.2	576 725	153 019	12 429
	20 largest firms .....	1 349	23 027 187	44.6	883 299	235 640	19 370
	50 largest firms .....	1 688	30 131 645	58.4	1 223 130	316 739	27 013
42493	Flower, nursery stock, and florists' supplies merchant wholesalers						
	All firms .....	4 816	10 022 498	100.0	1 580 234	369 072	60 010
	4 largest firms .....	191	539 032	5.4	58 698	13 828	1 887
	8 largest firms .....	215	915 494	9.1	127 348	30 547	3 395
	20 largest firms .....	245	1 682 210	16.8	253 650	60 665	8 135
	50 largest firms .....	366	2 839 373	28.3	417 513	99 203	14 110
424930	Flower, nursery stock, and florists' supplies merchant wholesalers						
	All firms .....	4 816	10 022 498	100.0	1 580 234	369 072	60 010
	4 largest firms .....	191	539 032	5.4	58 698	13 828	1 887
	8 largest firms .....	215	915 494	9.1	127 348	30 547	3 395
	20 largest firms .....	245	1 682 210	16.8	253 650	60 665	8 135
	50 largest firms .....	366	2 839 373	28.3	417 513	99 203	14 110

See footnotes at end of table.

**Table 4. Concentration by Largest Firms for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>							
4245	Farm product raw material merchant wholesalers						
	All firms .....	7 544	106 450 264	100.0	2 094 351	485 710	65 750
	4 largest firms .....	373	35 064 896	32.9	244 886	60 278	5 776
	8 largest firms .....	613	46 043 354	43.3	324 046	79 778	7 783
	20 largest firms .....	849	56 187 187	52.8	447 087	110 815	10 348
	50 largest firms .....	1 128	65 944 804	61.9	592 943	143 425	14 213
42451	Grain and field bean merchant wholesalers						
	All firms .....	5 390	87 592 604	100.0	1 694 584	394 909	50 398
	4 largest firms .....	365	33 068 867	37.8	229 442	56 705	5 484
	8 largest firms .....	561	43 796 622	50.0	306 802	75 738	7 448
	20 largest firms .....	811	52 878 116	60.4	421 127	106 761	10 012
	50 largest firms .....	1 027	58 899 360	67.2	544 099	134 364	13 839
424510	Grain and field bean merchant wholesalers						
	All firms .....	5 390	87 592 604	100.0	1 694 584	394 909	50 398
	4 largest firms .....	365	33 068 867	37.8	229 442	56 705	5 484
	8 largest firms .....	561	43 796 622	50.0	306 802	75 738	7 448
	20 largest firms .....	811	52 878 116	60.4	421 127	106 761	10 012
	50 largest firms .....	1 027	58 899 360	67.2	544 099	134 364	13 839
42452	Livestock merchant wholesalers						
	All firms .....	1 106	7 402 942	100.0	115 129	27 706	7 934
	4 largest firms .....	56	2 159 928	29.2	7 507	1 959	330
	8 largest firms .....	159	3 126 608	42.2	13 623	3 511	488
	20 largest firms .....	207	4 254 010	57.5	23 409	5 641	848
	50 largest firms .....	241	5 112 483	69.1	30 431	7 263	1 237
424520	Livestock merchant wholesalers						
	All firms .....	1 106	7 402 942	100.0	115 129	27 706	7 934
	4 largest firms .....	56	2 159 928	29.2	7 507	1 959	330
	8 largest firms .....	159	3 126 608	42.2	13 623	3 511	488
	20 largest firms .....	207	4 254 010	57.5	23 409	5 641	848
	50 largest firms .....	241	5 112 483	69.1	30 431	7 263	1 237
42459	Other farm product raw material merchant wholesalers						
	All firms .....	1 048	11 454 718	100.0	284 638	63 095	7 418
	4 largest firms .....	33	3 361 951	29.3	37 071	6 216	621
	8 largest firms .....	45	5 494 547	48.0	72 419	13 263	1 155
	20 largest firms .....	64	7 301 322	63.7	103 358	20 904	1 821
	50 largest firms .....	125	8 907 140	77.8	135 928	28 571	2 688
424590	Other farm product raw material merchant wholesalers						
	All firms .....	1 048	11 454 718	100.0	284 638	63 095	7 418
	4 largest firms .....	33	3 361 951	29.3	37 071	6 216	621
	8 largest firms .....	45	5 494 547	48.0	72 419	13 263	1 155
	20 largest firms .....	64	7 301 322	63.7	103 358	20 904	1 821
	50 largest firms .....	125	8 907 140	77.8	135 928	28 571	2 688
42491	Farm supplies merchant wholesalers						
	All firms .....	6 909	40 316 894	100.0	2 471 818	601 934	69 226
	4 largest firms .....	559	9 871 899	24.5	363 548	98 515	8 700
	8 largest firms .....	857	12 247 345	30.4	464 494	128 791	11 233
	20 largest firms .....	1 093	15 956 496	39.6	685 385	182 643	15 586
	50 largest firms .....	1 402	20 682 091	51.3	926 490	240 978	22 066
424910	Farm supplies merchant wholesalers						
	All firms .....	6 909	40 316 894	100.0	2 471 818	601 934	69 226
	4 largest firms .....	559	9 871 899	24.5	363 548	98 515	8 700
	8 largest firms .....	857	12 247 345	30.4	464 494	128 791	11 233
	20 largest firms .....	1 093	15 956 496	39.6	685 385	182 643	15 586
	50 largest firms .....	1 402	20 682 091	51.3	926 490	240 978	22 066
42493	Flower, nursery stock, and florists' supplies merchant wholesalers						
	All firms .....	4 806	9 838 406	100.0	1 559 302	364 014	59 264
	4 largest firms .....	189	507 910	5.2	51 790	12 272	1 391
	8 largest firms .....	213	853 727	8.7	118 911	28 152	2 943
	20 largest firms .....	243	1 608 371	16.3	243 232	58 097	7 716
	50 largest firms .....	364	2 758 907	28.0	411 209	97 680	13 812
424930	Flower, nursery stock, and florists' supplies merchant wholesalers						
	All firms .....	4 806	9 838 406	100.0	1 559 302	364 014	59 264
	4 largest firms .....	189	507 910	5.2	51 790	12 272	1 391
	8 largest firms .....	213	853 727	8.7	118 911	28 152	2 943
	20 largest firms .....	243	1 608 371	16.3	243 232	58 097	7 716
	50 largest firms .....	364	2 758 907	28.0	411 209	97 680	13 812

See footnotes at end of table.

**Table 4. Concentration by Largest Firms for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>							
42491	Farm supplies merchant wholesalers						
	All firms .....	483	11 258 766	100.0	383 467	95 756	7 361
	4 largest firms .....	134	5 720 932	50.8	181 951	45 436	2 995
	8 largest firms .....	159	8 228 455	73.1	234 532	59 979	3 912
	20 largest firms .....	380	10 594 940	94.1	339 829	84 781	6 123
	50 largest firms .....	462	11 217 192	99.6	379 336	94 778	7 233
424910	Farm supplies merchant wholesalers						
	All firms .....	483	11 258 766	100.0	383 467	95 756	7 361
	4 largest firms .....	134	5 720 932	50.8	181 951	45 436	2 995
	8 largest firms .....	159	8 228 455	73.1	234 532	59 979	3 912
	20 largest firms .....	380	10 594 940	94.1	339 829	84 781	6 123
	50 largest firms .....	462	11 217 192	99.6	379 336	94 778	7 233
42493	Flower, nursery stock, and florists' supplies merchant wholesalers						
	All firms .....	10	184 092	100.0	20 932	5 058	746
	4 largest firms .....	5	163 418	88.8	17 386	4 274	642
	8 largest firms .....	10	184 092	100.0	20 932	5 058	746
	20 largest firms .....	10	184 092	100.0	20 932	5 058	746
	50 largest firms .....	10	184 092	100.0	20 932	5 058	746
424930	Flower, nursery stock, and florists' supplies merchant wholesalers						
	All firms .....	10	184 092	100.0	20 932	5 058	746
	4 largest firms .....	5	163 418	88.8	17 386	4 274	642
	8 largest firms .....	10	184 092	100.0	20 932	5 058	746
	20 largest firms .....	10	184 092	100.0	20 932	5 058	746
	50 largest firms .....	10	184 092	100.0	20 932	5 058	746

<sup>1</sup>For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.